

First Sensor 

WE ENGINEER THE FUTURE

INVESTOR PRESENTATION
AUGUST, 2015



FIRST SENSOR COMPANY PROFILE

First Sensor AG is one of the world's leading suppliers in the field of sensor systems. Our company develops and manufactures standardized and customized sensor solutions for applications in the Industrial, Medical and Mobility growth markets.

COMPANY PROFILE

We are a leading provider of sensor solutions.

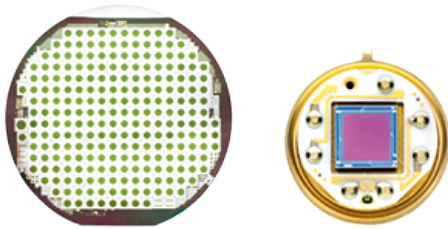
- established in Berlin in 1991, listed on the Frankfurt Stock Exchange since 1999
- 830 employees worldwide
- Headquarters in Berlin, Germany
- International development, production and sales locations
- 20,000 sqm manufacturing area, clean room class 100-100,000
- Quality management based on international standards



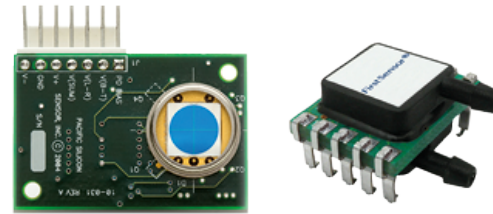
COMPANY PROFILE

We cover the entire value chain for sensor technologies.

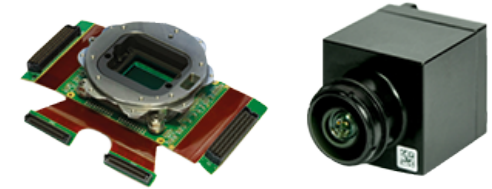
WAFER + COMPONENTS



SENSOR



SYSTEM

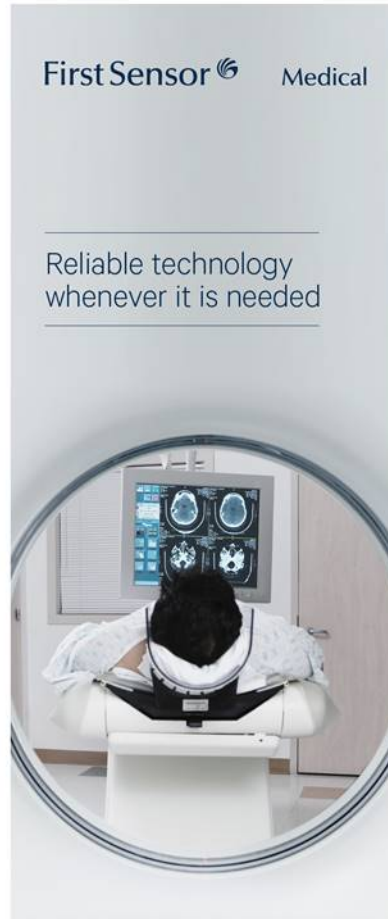


ELECTRONIC ENGINEERING AND MANUFACTURING SERVICES

- Product portfolio ranging from wafers and single sensor components to sensors and smart sensor systems
- Technological expertise to innovatively combine the properties of materials and components in sophisticated processes
- Services in engineering, development and manufacture of electronic micro-systems

COMPANY PROFILE

We focus on the markets Industrial, Medical and Mobility.



COMPANY PROFILE

Business Unit Industrial at a glance

REVENUE 2014	€ 68.5 million
HEADQUARTERS	Berlin
LOCATIONS	3
EMPLOYEES	80
APPLICATIONS	Industrial Process Control Radiation and Security Smart Buildings Length Measurement Aerospace



COMPANY PROFILE

Business Unit Medical at a glance

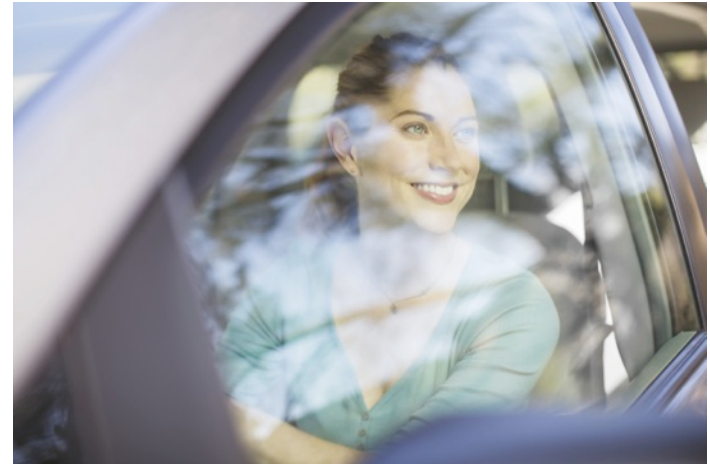
REVENUE 2014	€ 20.4 million
HEADQUARTERS	Munich
LOCATIONS	2
EMPLOYEES	60
APPLICATIONS	Diagnostics Medical Respiration Medical Hydraulics



COMPANY PROFILE

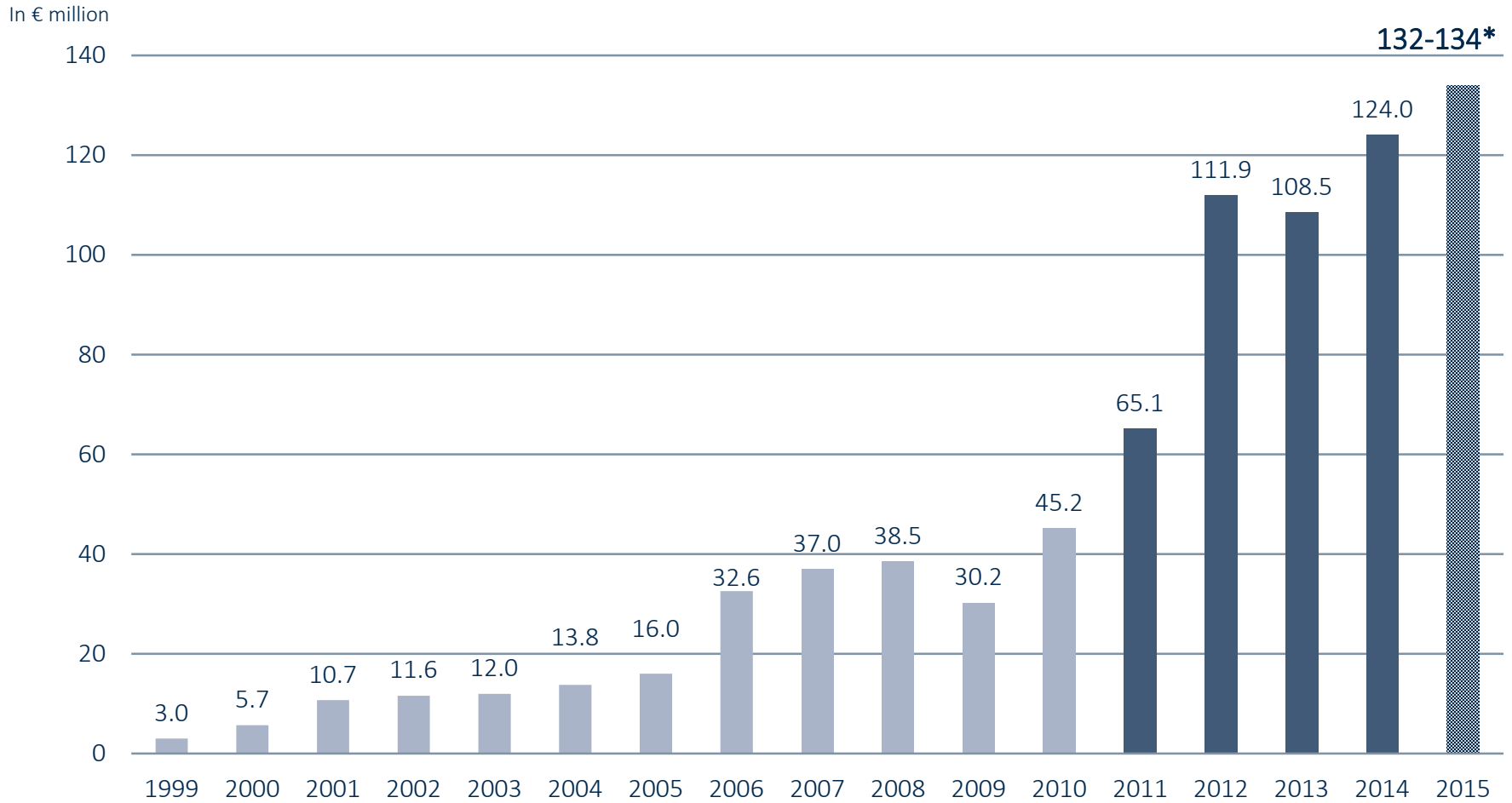
Business Unit Mobility at a glance

REVENUE 2014	€ 35.2 million
HEADQUARTERS	Dresden
LOCATIONS	1
EMPLOYEES	100
APPLICATIONS	Automobiles Smart Cars Utility Vehicles



COMPANY PROFILE

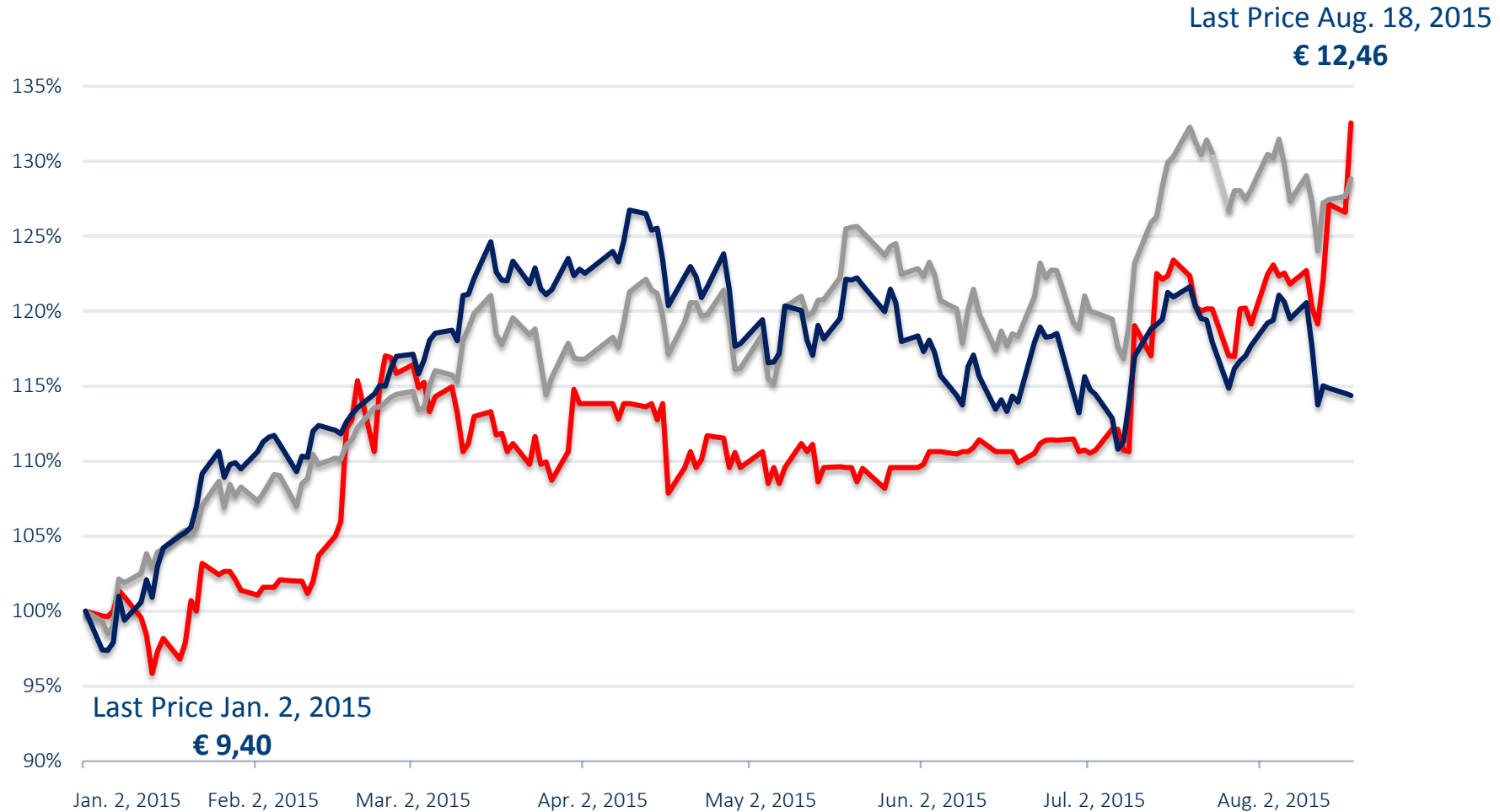
We are clearly on a path of growth.



* Forecast by June 30, 2015

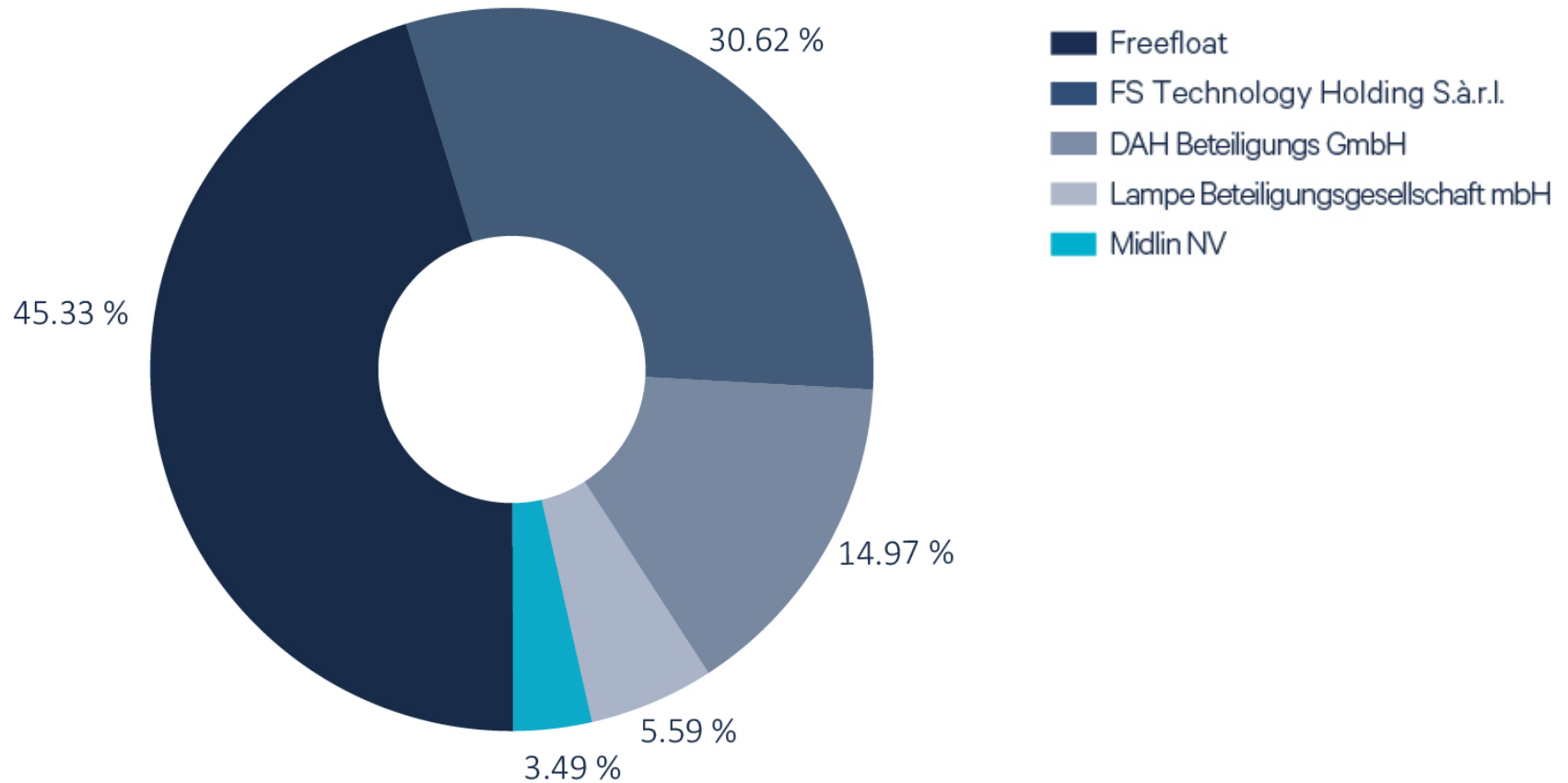
COMPANY PROFILE

Share price performance improves by 32,5 % since January 2, 2015; doubling in the last 6 years



COMPANY PROFILE

Overview of shareholder structure as of August 3, 2015



KEY FIGURES

We have successfully implemented a new strategic position and organizational structure in 2014. Our medium-term goal is to lead the market in the areas of automotive, industrial and medical applications.

FISCAL YEAR 2014 AT A GLANCE

Sales revenues

Increase of 14.2%
year-on-year.

124.0

MILLION
EURO

EBITDA

Improvement of
more than 17%.

13.5

MILLION
EURO

Incoming orders

Increase of 14.7%.

139.3

MILLION
EURO

Equity ratio

Improvement of
1.4 percentage points.

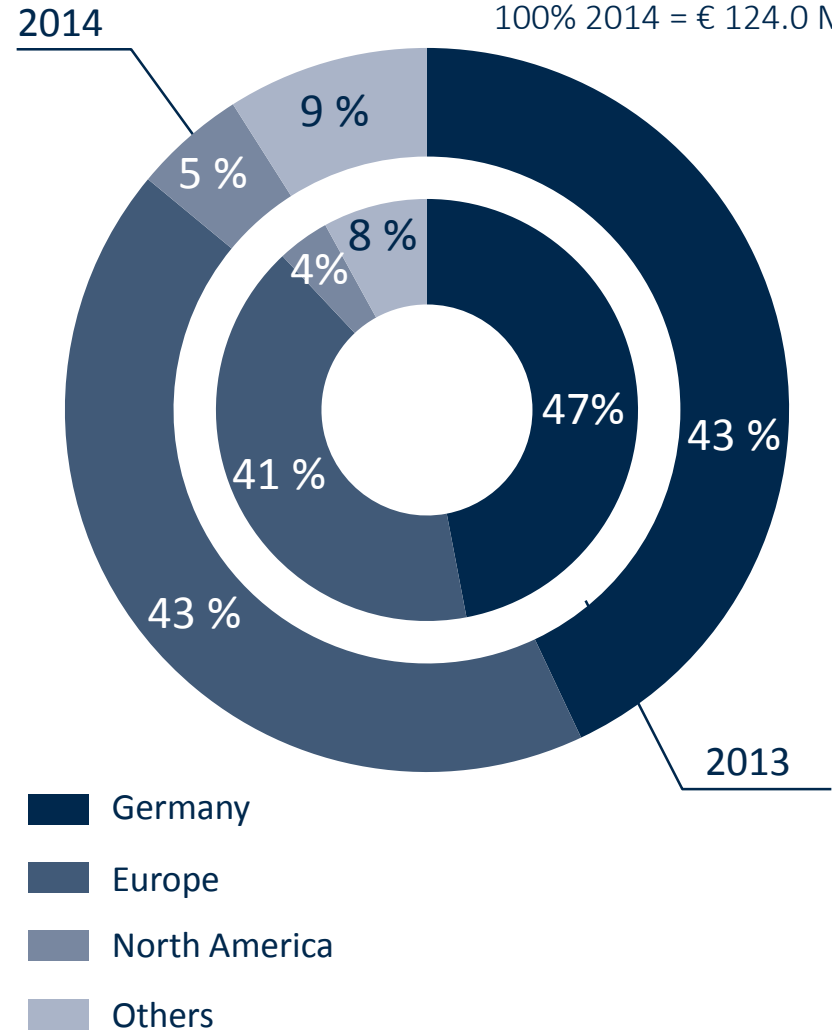
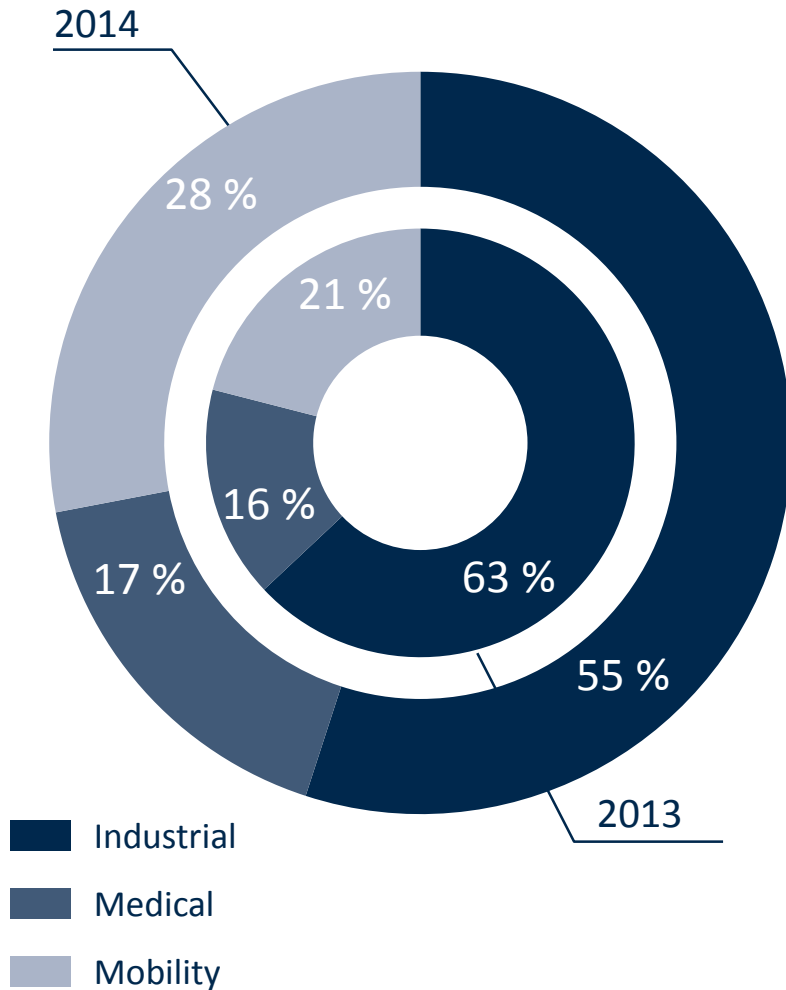
49.7

%

SMART SENSORS DRIVE OUR BUSINESS

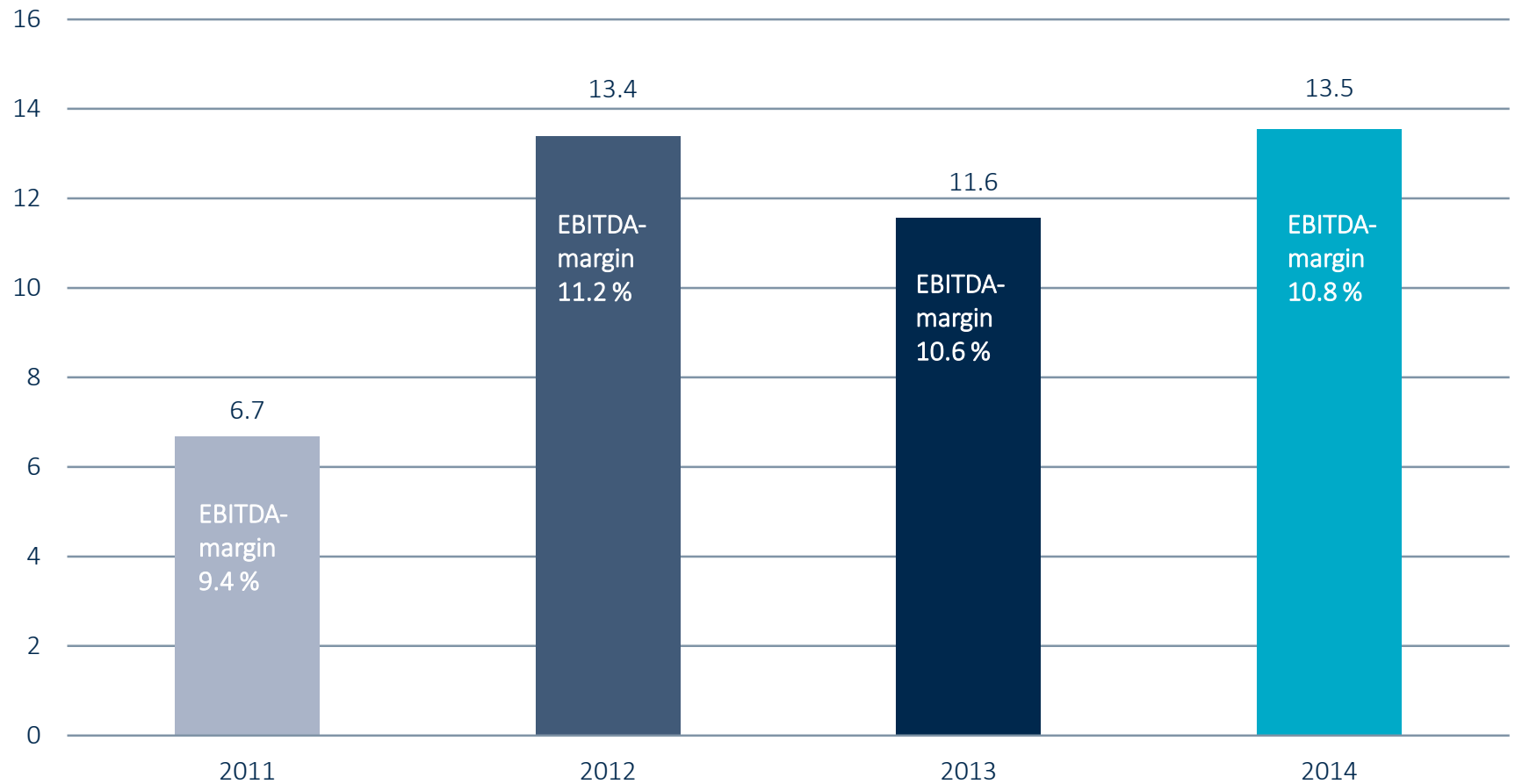
Sales share 2014 by segment and region in %

100% 2013 = € 108.5 Mio.
100% 2014 = € 124.0 Mio.



EBITDA IMPROVES BY MORE THAN 17%

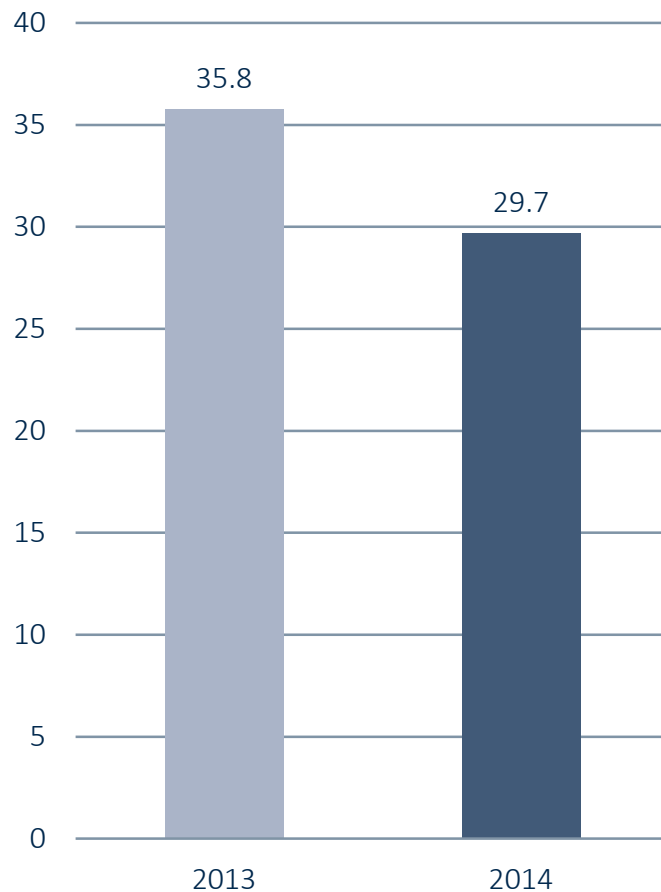
Development of EBITDA in € million



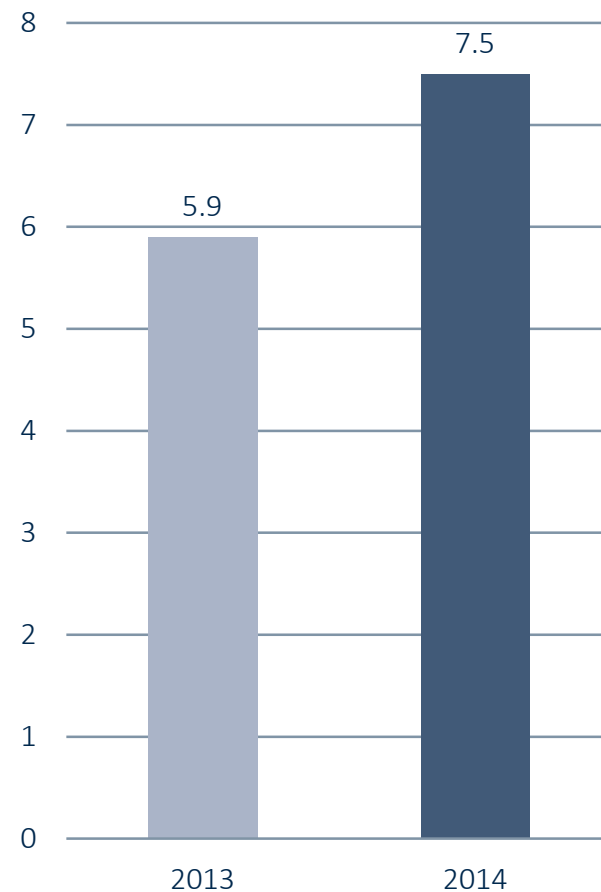
LOWER DEBT, HIGHER FREE CASH FLOW

Achievement of investment grade

Net debt in € million



Free cash flow in € million



FIRST SIX MONTHS 2015 AT A GLANCE

Sales revenues 67.2 MILLION EURO
Increase of 13.3%

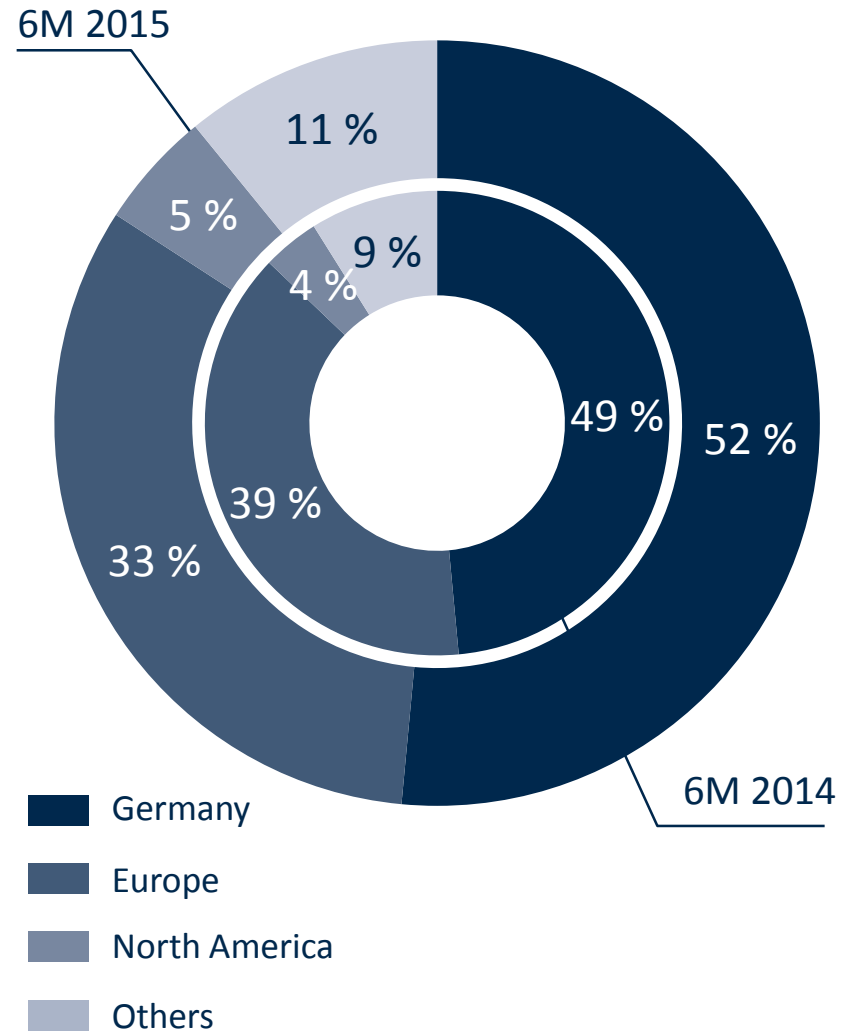
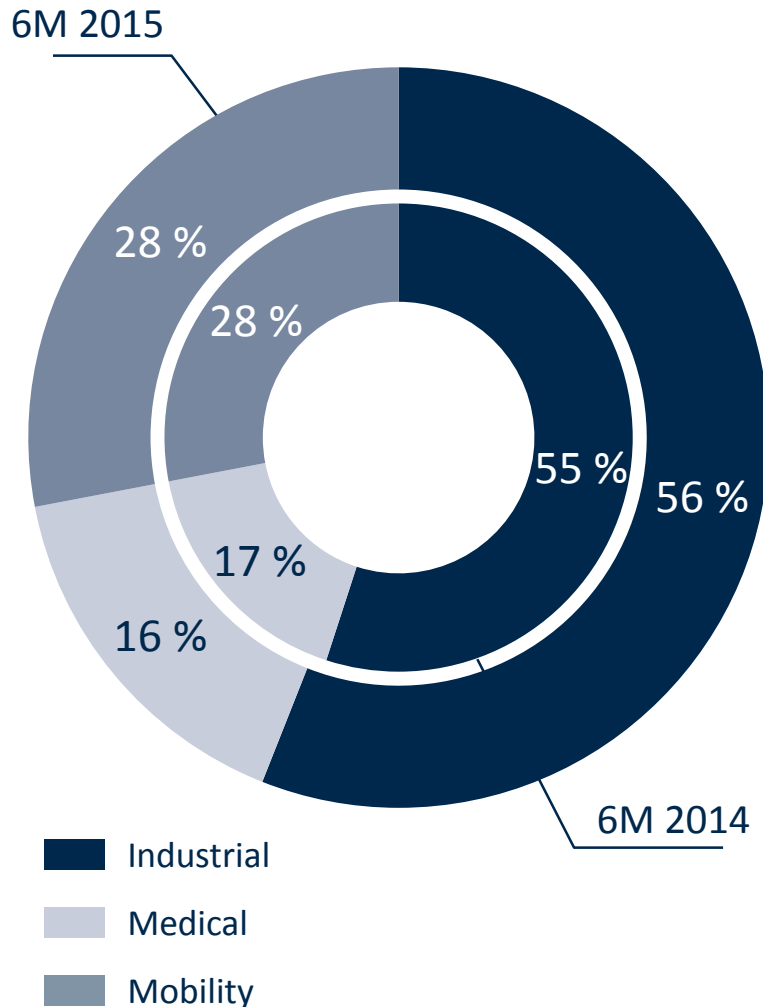
EBITDA 7.6 MILLION EURO
Improvement of 11.8%.

Orders on hand 98.7 MILLION EURO
Increase of 14.2%.

FIRST SIX MONTHS 2015 AT A GLANCE

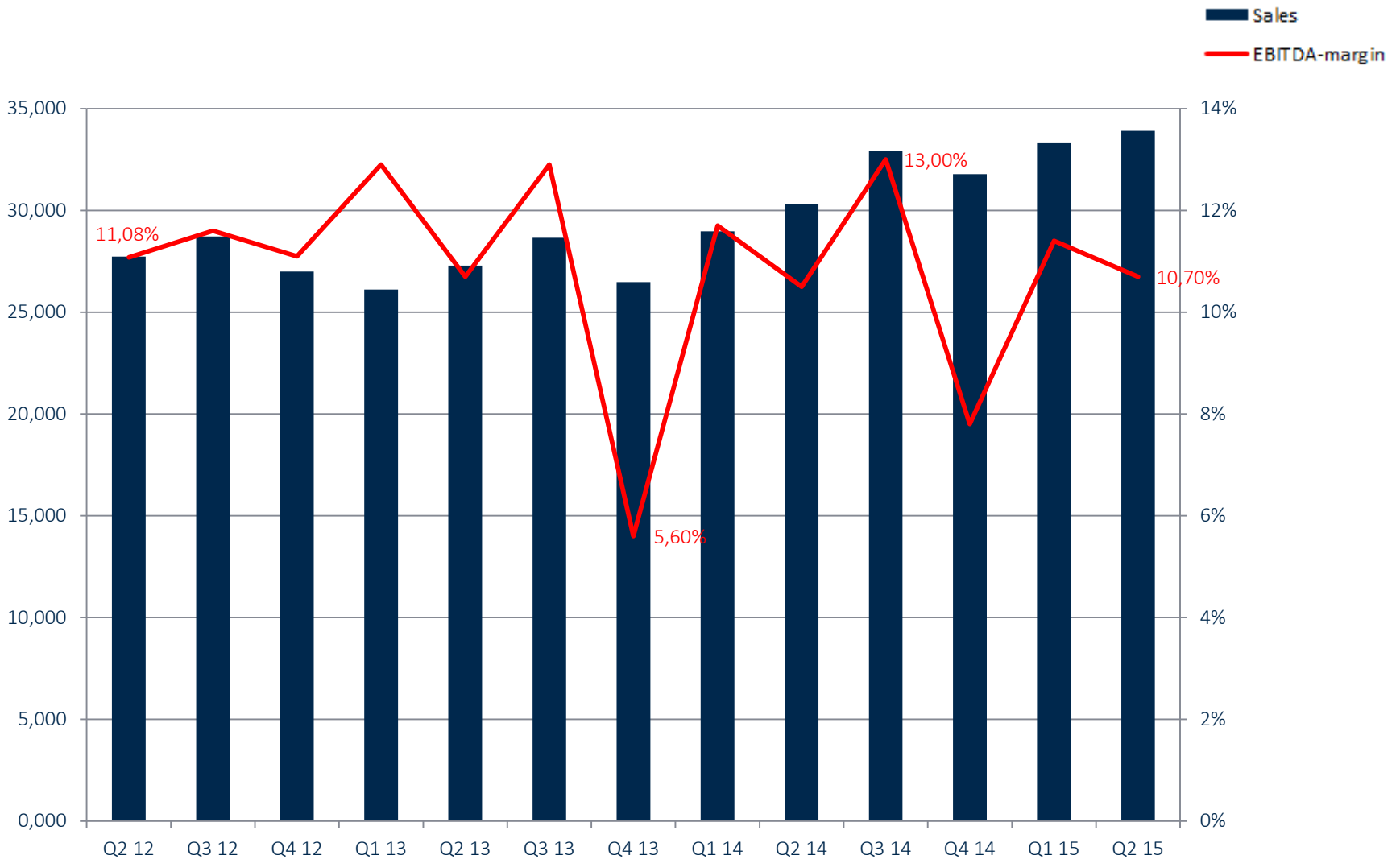
Sales share by segment and region

100% 6M 2014 = € 59.3 Mio.
 100% 6M 2015 = € 67.2 Mio.



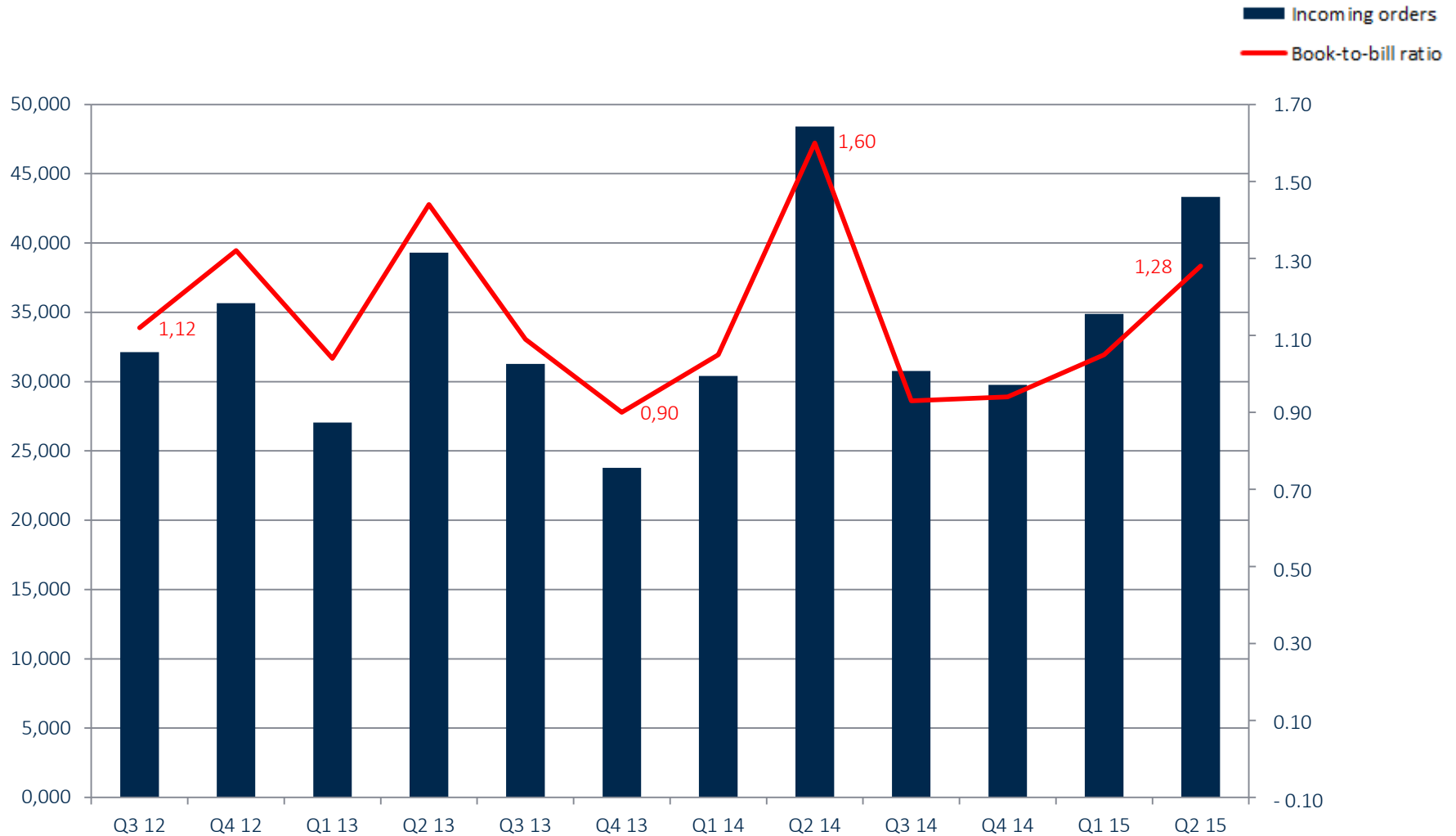
Q2 15: SALES INCREASED BY 11.8% YEAR-ON-YEAR

All segments recorded double-digit growth rates



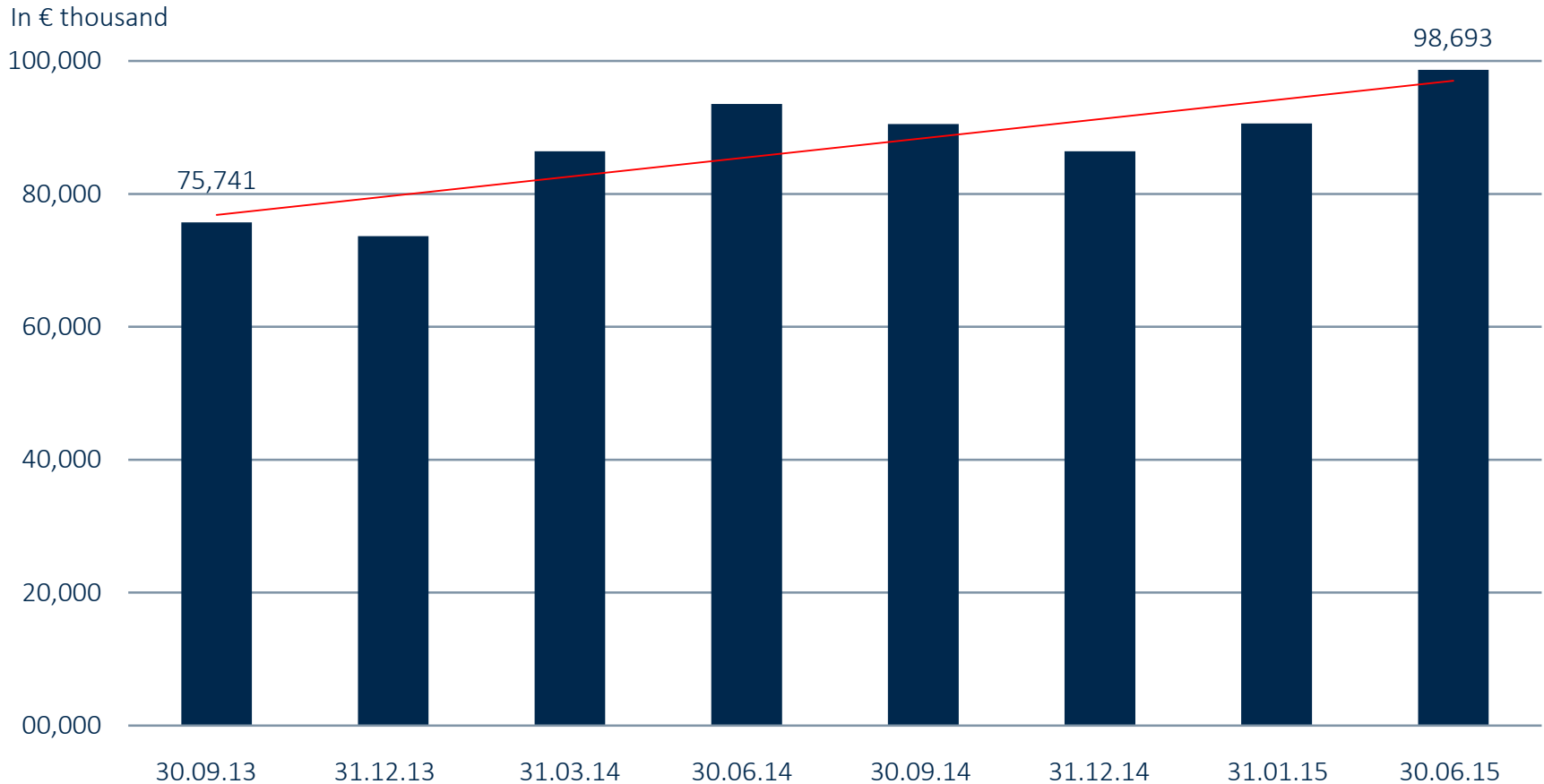
INCOMING ORDERS: CONTINUOUS UPWARD TREND

Book-to-bill ratio of 1.28 in Q2 2015



ORDERS ON HAND OF MORE THAN €98 MILLION

Continuous growth in the past years



GUIDANCE

On the basis of solid first six months, a book-to-bill ratio > 1 and a full order book we are raising our forecast for 2015.

Sales revenues **130 - 134** MILLION EURO

EBITDA **15 - 17** MILLION EURO

Disclaimer

This presentation contains forward-looking statements. This presentation does not represent any solicitation to purchase shares of First Sensor AG. Rather it is intended exclusively for information purposes with regard to possible future developments at the company. All future-oriented information in this presentation was produced on the basis of probability-based planning and represents statements regarding the future which cannot be guaranteed.

THANK YOU

We engineer the future: Investor Presentation
Dr. Martin U. Schefter / Dr. Mathias Gollwitzer
August, 2015