

First Sensor 

WE SENSE THE FUTURE

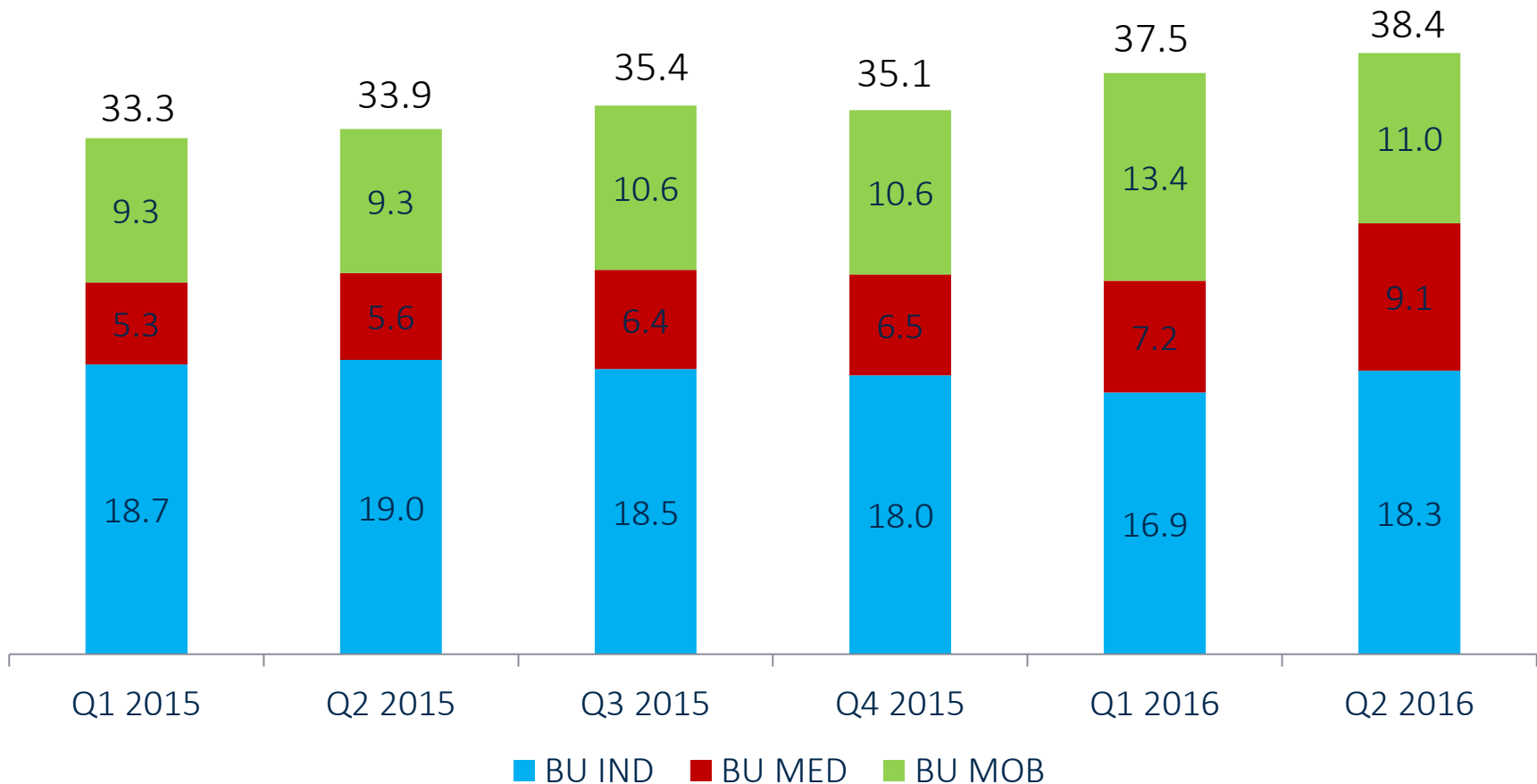
6 MONTHS FINANCIAL REPORT
AUGUST 11, 2016



6 MONTHS FINANCIAL REPORT 2016

Sales at upper end of our target range

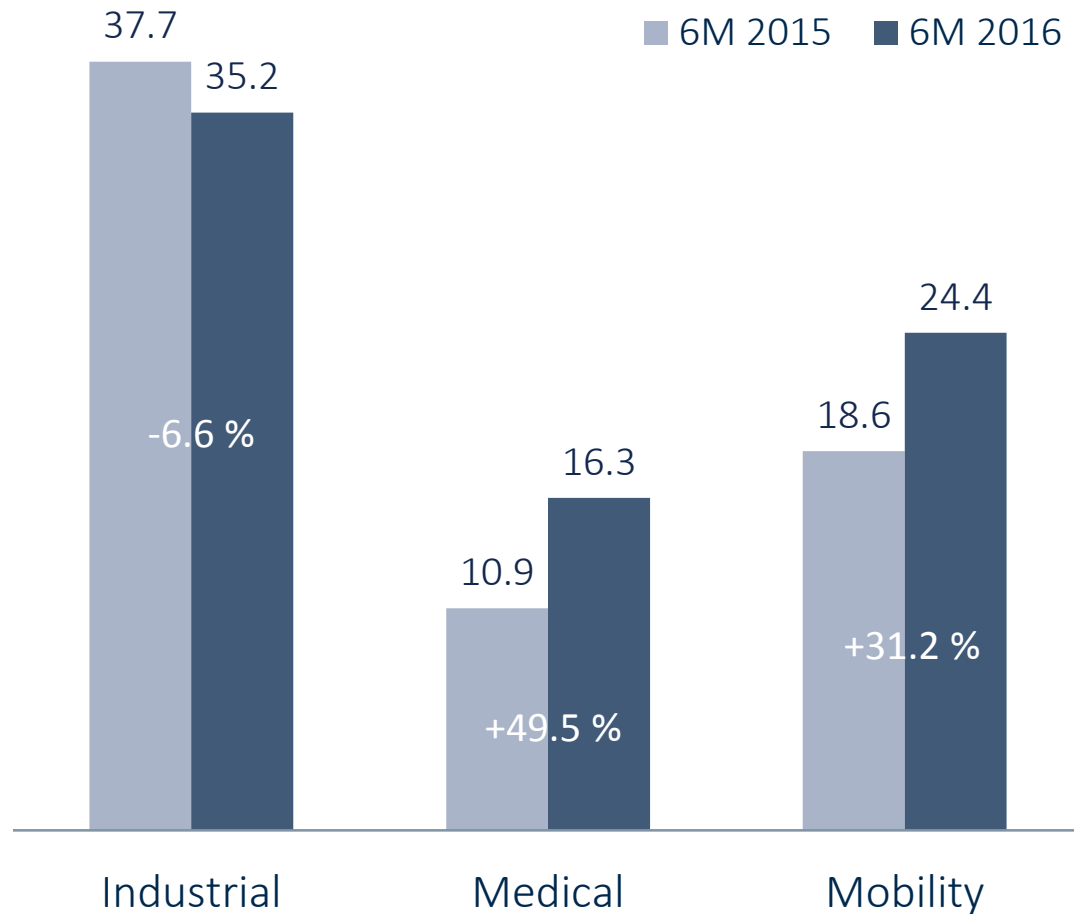
in € million



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Growth drivers: Medical and Mobility segments

in € million



Industrial

shift in the pattern of delivery call-offs

Medical

Demand for optical sensors for CT scanners and X-ray machines, as well as for pressure sensors for HVAC applications

Mobility

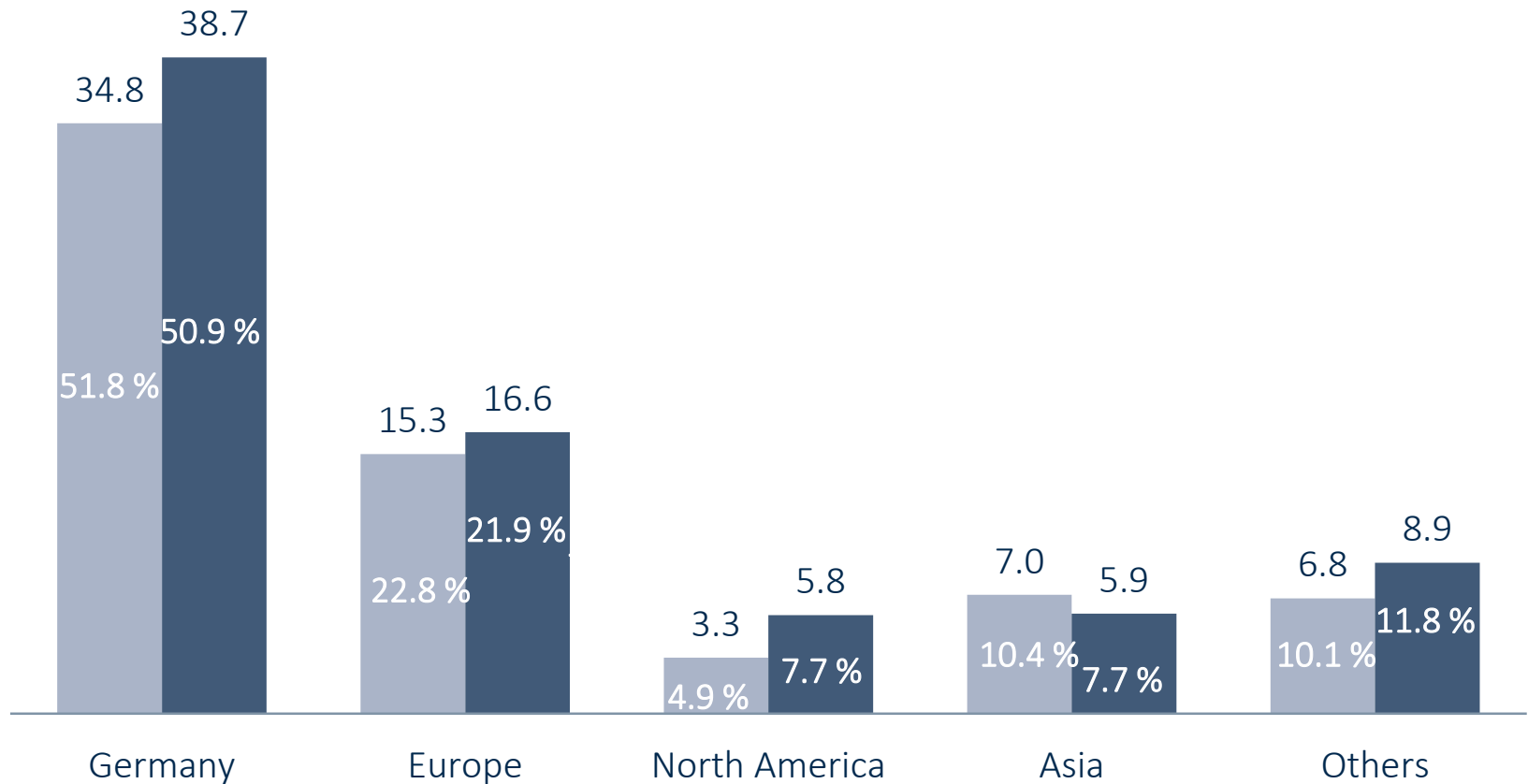
Increase in demand for OEM pressure sensors and vehicle cameras

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> 50% sales in Germany, focus on North America pays off

in € million

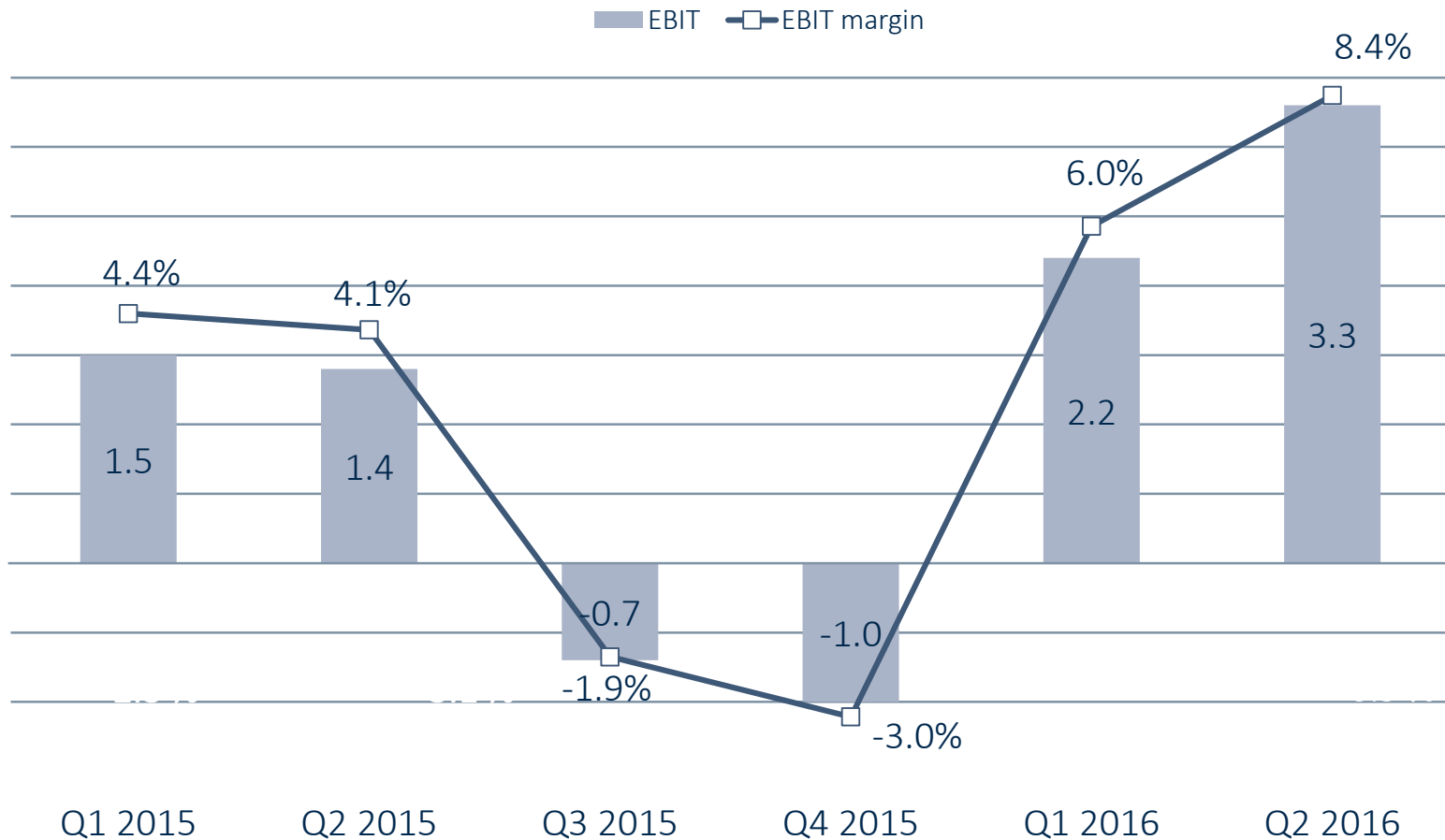
■ 6M 2015 ■ 6M 2016



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7.2% EBIT margin for the first six months

in € million

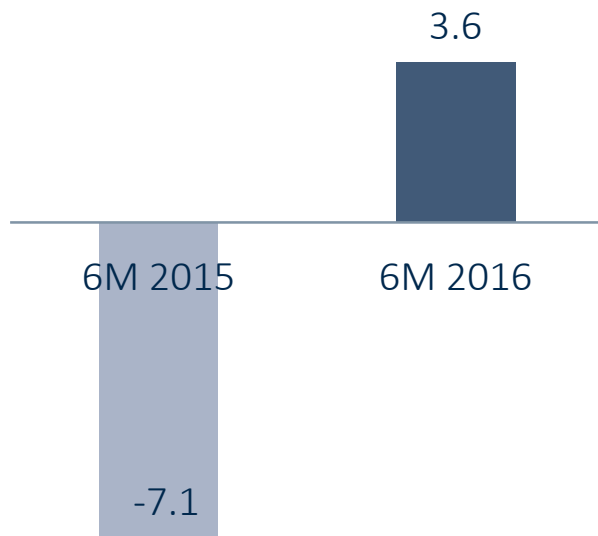


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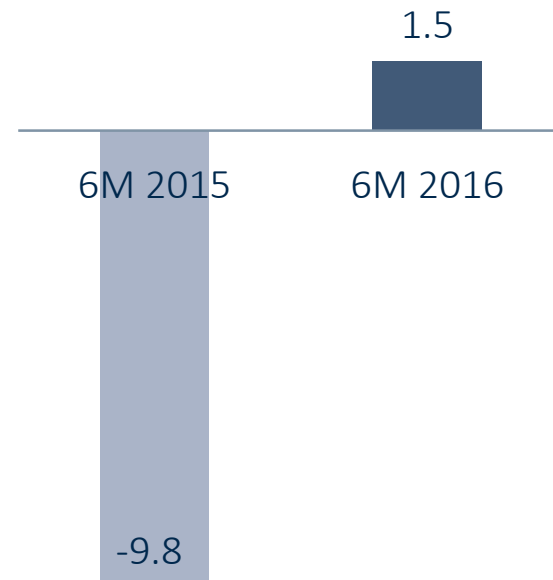
Operating and Free Cash flow positive

in € million

Operating Cash flow



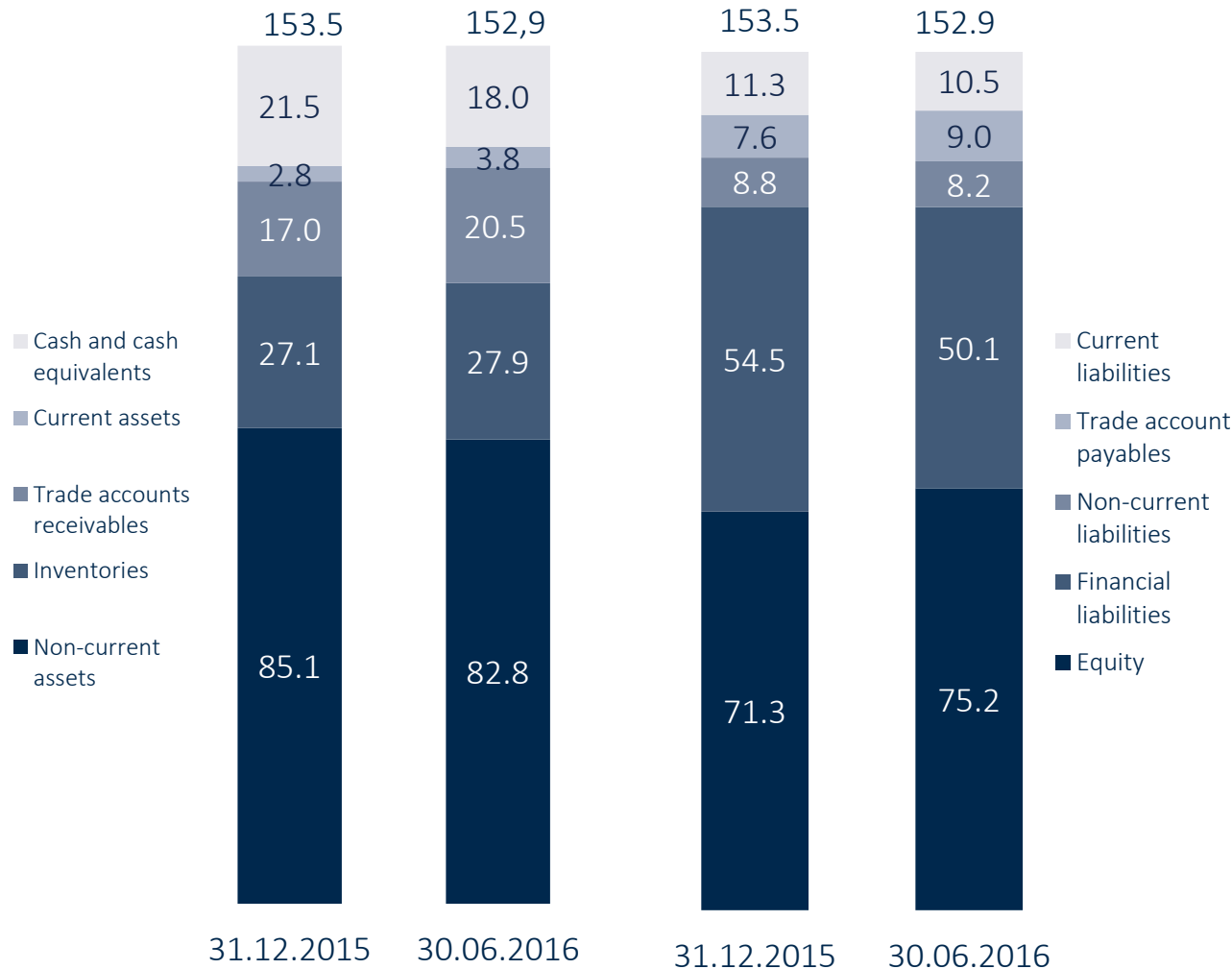
Free Cash flow



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No major changes in key balance sheet items

in € million



The balance sheet almost on the same level as at 31.12.2015 despite a strong growth in sales.

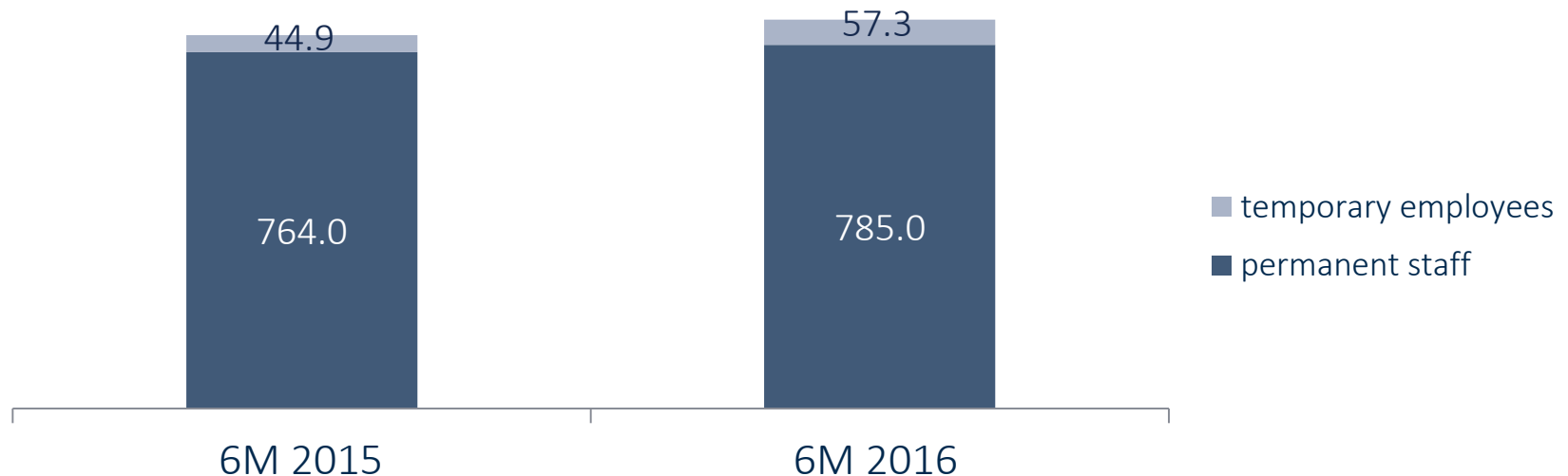
Net debt was down by 0.9 million to 32.1 million. Equity rose to 75.2 million because of the net profit for the first six months.

The equity ratio is now at 49.2 percent.

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Headcount moderately up – efficiency gains achieved

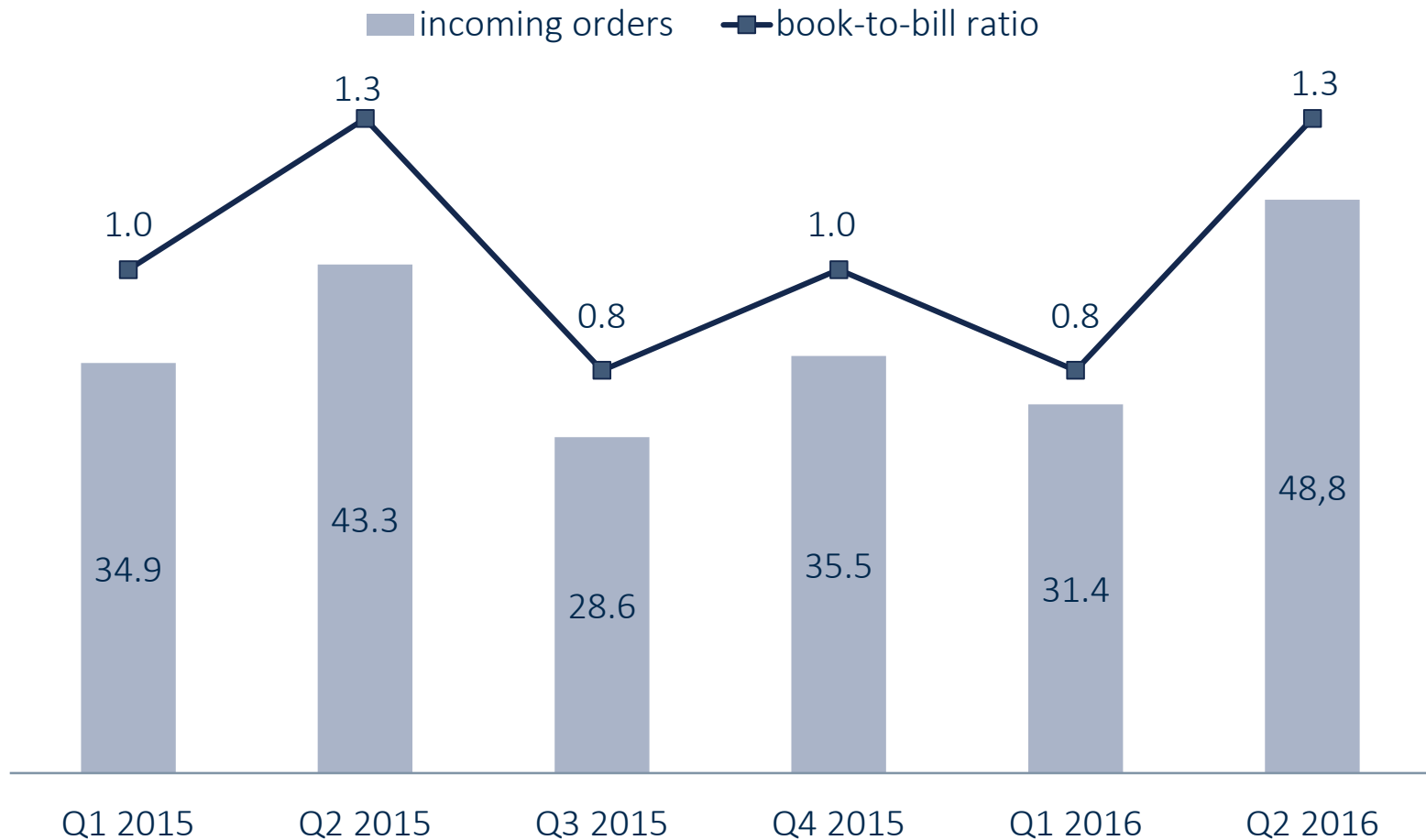
	H1 2015	H1 2016	
personnel expenses:	€ 20.4 million	€ 21.8 million	+6,9 %
sales per employee:	€ 88.0 thousand	€ 96.7 thousand	+9,9%



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Book-to-bill ratio back on track

in € million



GUIDANCE 2016

SALES REVENUES **145 - 150** MILLION EURO

EBIT MARGIN **5 - 6** PERCENT

FINANCIAL CALENDAR

Next Call for Q3/9M Interim Report: November, 10 at 5 p.m.

When?	What?
10.11.2016	Q3/9M Interim Report
21.-23.11.2016	German Equity Forum, Frankfurt am Main

THANK YOU

This presentation contains forward-looking statements. This presentation does not represent any solicitation to purchase shares of First Sensor AG. Rather it is intended exclusively for information purposes with regard to possible future developments at the company. All future-oriented information in this presentation was produced on the basis of probability-based planning and represents statements regarding the future which cannot be guaranteed.

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