

First Sensor 

is now part of



Financial Statement Press Conference

April 30, 2021



Changes in the Executive & Supervisory Board

CHANGES IN THE EXECUTIVE AND SUPERVISORY BOARD

Sibylle Büttner joined the Executive Board on April 20

2019	Director Operations, Business Unit Sensors, TE Connectivity Germany GmbH
2014	Site Manager Dortmund, Business Unit Fuel&Exhaust Management, Continental Automotive GmbH
2014	Head of Advanced Operations Projects, Business Unit Vehicle Dynamics, Continental Teves Frankfurt
2012	Head of Operations, Business Unit Chassis Components, Continental Automotive GmbH, Schwalbach am Taunus
2011	Head of Program Management Lenkwinkel und Batterie-Sensoren Continental Teves AG & Co. oHG, Frankfurt
2010	Head of Program Management Chassis Sensors, BU Sensorics Continental Teves AG & Co. oHG, Frankfurt
2005	Focus Factory Manager und Program Manager Switch Continental Automotive, früher Siemens VDO Automotive AG, Business Unit Sensorics, Dortmund

CHANGES IN THE EXECUTIVE AND SUPERVISORY BOARD

Robin Maly joined the Executive Board on April 20

2021	Head of Business Transformation Office (Director), TE Connectivity (Sensors), Schaffhausen, Schweiz
2019	Global Director of Project Management, Transportation Sensors, TE Connectivity (Sensor Solutions), Schaffhausen, Schweiz
2019	Member of the Board of Directors, Jaquet Technology Group AG, Pratteln, Schweiz
2018	General Manager Sensor Solutions Integrations, TE Connectivity (Sensor Solutions), Schaffhausen, Schweiz
2012	Head of Product Marketing, Mettler-Toledo, Urdorf, Schweiz
2010	Business Development Manager, Mettler-Toledo, Greifensee, Schweiz
2008	Manager Corporate Strategy, Holcim Group, Zurich, Schweiz

CHANGES IN THE EXECUTIVE AND SUPERVISORY BOARD

Dirk Schäfer leaves the Supervisory Board by May 31st and becomes member of the Executive Board as of June 1st

2021	Senior Manager Project Controlling, TE Connectivity Germany GmbH, Bensheim, Germany
2014	Senior Manager Commercial Finance, TE Connectivity Germany GmbH, Bensheim, Germany
2013	Pricing Manager, TE Connectivity Germany GmbH, Bensheim, Germany
2007	Financial Manager, TE Connectivity Germany GmbH, Bensheim, Germany
2003	Head of Controlling (Accounting and IT), Freudenberg NOK Mechatronics GmbH & Co. KG, Weinheim, Germany
2001	Group Controlling Employee, Freudenberg GmbH & Co. KG, Weinheim, Germany
1994	Industrial Engineering Studies, Technical University Darmstadt, Germany

CHANGES IN THE EXECUTIVE AND SUPERVISORY BOARD

Michael Gerosa new chairman of the Supervisory Board since April 19

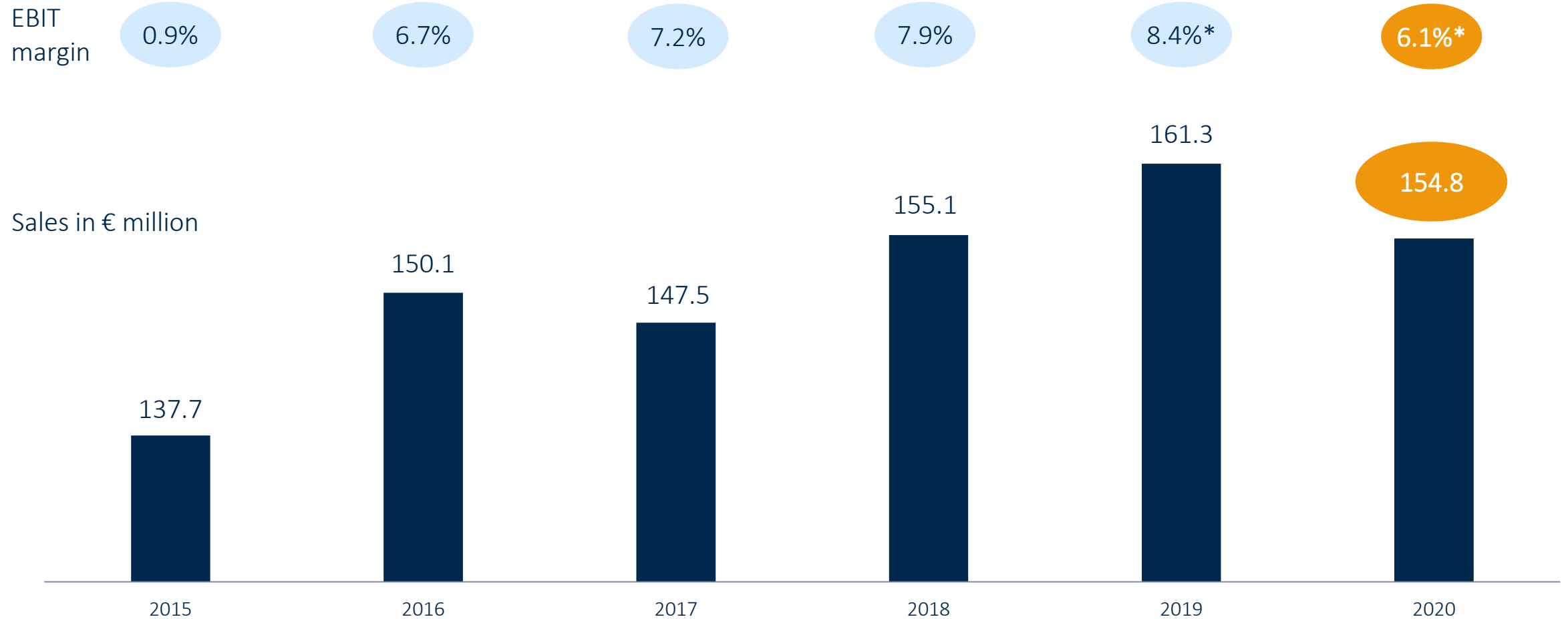
2018	Regional Controller EMEA, TE Connectivity Ltd., Schaffhausen, Switzerland
2017	Crossfit Regional Lead EMEA, TE Connectivity Ltd., Schaffhausen, Switzerland
2007	Director Financial Shared Services, TE Connectivity Ltd., Schaffhausen, Switzerland
2005	Plant Controller, Tyco Electronics Logistics AG, Steinach, Switzerland
2003	Accountant, Tyco Electronics Logistics AG, Steinach, Switzerland
2001	VAT Specialist, Tyco Electronics Logistics AG, Steinach, Switzerland

Key Figures 2020

Rounding difference may occur

KEY FIGURES 2020

Corona Pandemic leaves its mark in sales and profitability

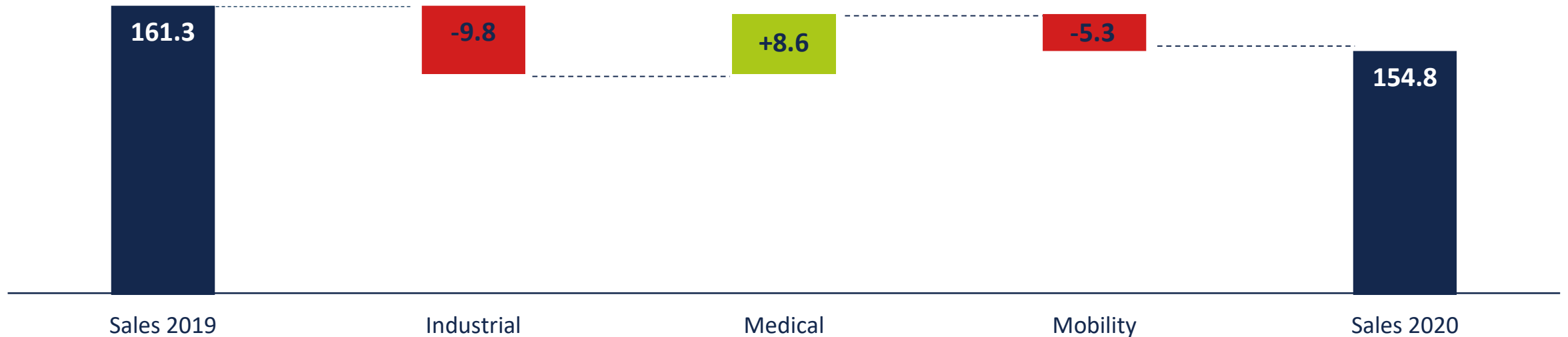


*adjusted for expenses in connection with the business combination with TE Connectivity Sensors Germany Holding AG

KEY FIGURES 2020

Medical target market benefits from high demand for breathing devices

Sales by target market in € million



Industrial

- Sales totaled €76.8 million (py: 86.6)
- Lower demand due to the pandemic; decline -11.3%
- Sales share 49.6%

Medical

- Sales totaled €44.0 million (py: 35.4)
- Sales growth 24.3% due to very high demand for pressure sensors
- Sales share 28.5%

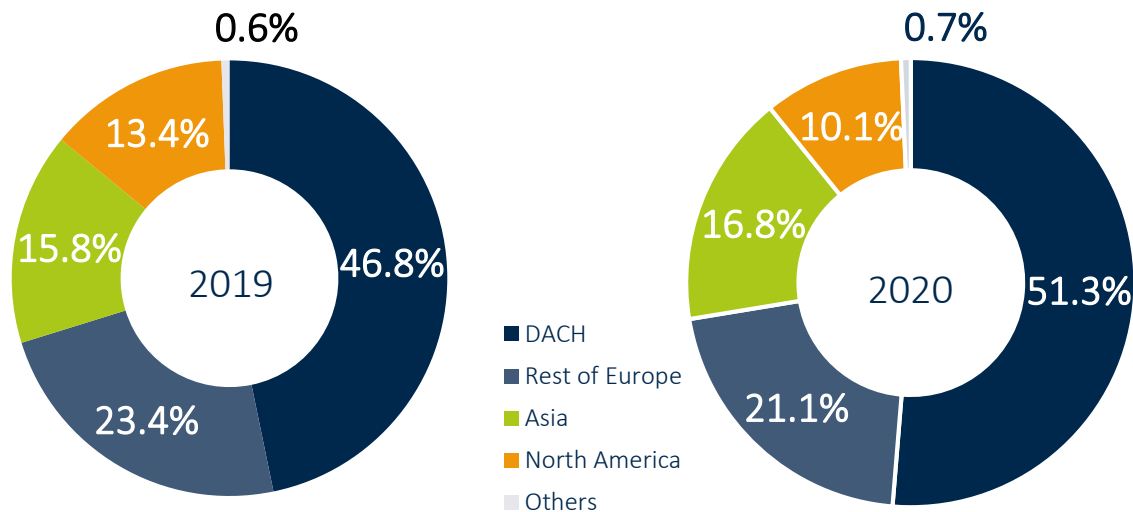
Mobility

- Sales totaled €34.0 million (py: 39.2)
- Decline -13.4% due to production closures as a result of the pandemic
- Sales share 21.9%

KEY FIGURES 2020

Global sales reflect regional dynamics of the course of pandemic

Sales by region in percent



Sales region	2019	2020	Change in %
DACH Region	75.4	79.4	5.4%
Rest of Europe	37.8	32.6	-13.8
North America	21.7	15.6	-28.1
Asia	25.4	26.1	2.7%
Rest of World	1.0	1.1	13.0%
Total	161.3	154.8	-4.0%

KEY FIGURES 2020

Stable order situation and growing B-t-B indicates upturn in 2021

in € million

Order income



Order backlog



Book-to-bill ratio



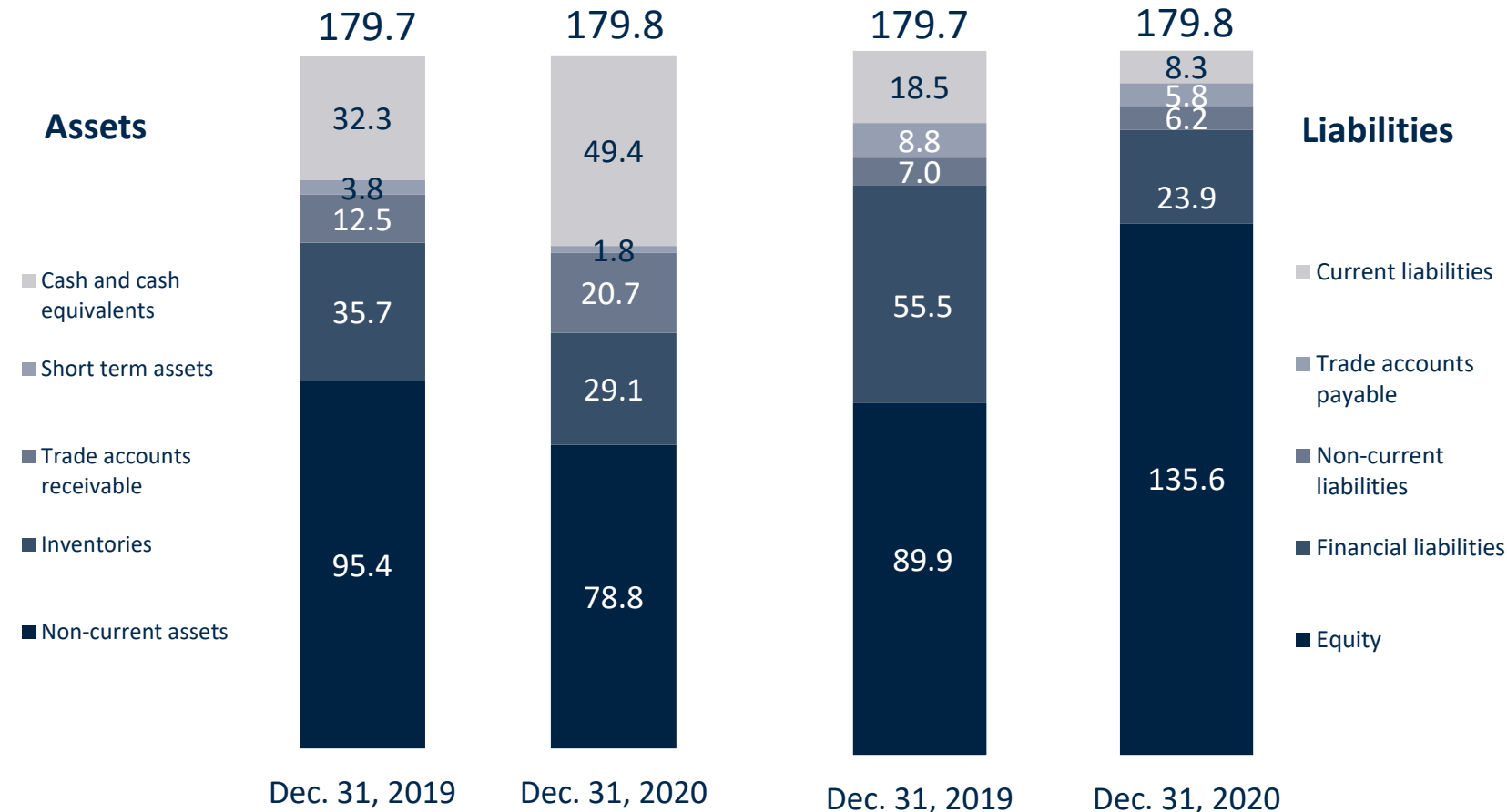
Commentary

- The order backlog declined only slightly by 2.6% despite the pandemic and allows for a solid start into 2021
- Book-to-bill ratio remains slightly short of 1.00 but has improved in the course of the year

KEY FIGURES 2020

Balance sheet total remained stable at €180 million

In € million



Commentary

Assets

- Increase in cash and cash equivalents as a result of company disposals
- Trade accounts receivable increased due to the termination of the factoring program
- Non-current assets: reduced goodwill as a result of company disposals

Liabilities

- Equity: increase as a result of company disposals
- Non-current & current liabilities: decrease due to repayments

Outlook 2021

OUTLOOK 2021

Guidance 2021 reflects sold foreign subsidiaries

SALES IN € MILLION

135 - 145

EBIT-MARGIN IN %

2 - 4*

*adjusted for expenses in connection with the business combination with TE Connectivity Sensors Germany Holding AG

OUTLOOK 2021

The Management proposes payment of a gross dividend of €0.56/share

€ 52.4 million
Net retained profit



€ 5.7 million
Dividend payment



€ 46.7 million
Retained earnings

Q&A SESSION

THANK YOU

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First Sensor AG

<https://www.first-sensor.com/de/investor-relations/results-center/>