

First Sensor AG and Optoi Group agree a strategic partnership

Supplementation of the First Sensor product range and access to SiPM technology thanks to cooperation in development, manufacturing, and sales

Berlin, August 5, 2015 – First Sensor AG, one of the world's leading suppliers in the field of sensor systems, and Optoi Group, a leading Italian provider of SiPM (silicon photomultiplier) technology, will work together in development, manufacturing and distribution of optical sensors and systems. The corresponding Cross Distribution Agreement has an initial term for 36 months.

„The aim of our partnership is to expand our range of products and applications with the aid of the SiPM technology. Therefore we will work in close cooperation in development as well as manufacturing and sales“, says Dr. Martin U. Schefter, CEO First Sensor AG. Besides SiPMs, the cooperation includes optical sensors for industrial automation, off-highway market and colorimeters as modules for system integration.

“The cooperation will allow us to leverage significant potential in the area of sales in particular. The Optoi Group has production sites in Italy and already plans for South America, markets where we also have a growing sales network. Thanks to the cooperation, we are opening up this network to First Sensor products while simultaneously introducing our products in Germany, Asia and the USA via First Sensor’s sales organization,” commented Alfredo Maglione, President of Optoelettronica Italia S.r.l.

Optoi was founded in Trento in 1995 as the first spin-off company of the Center for Scientific and Technological Research (ITC-irst), now called Bruno Kessler Foundation (FBK). The company manufactures and sells microelectronic silicon sensors, hybrid modules and microsystems, smart electronic systems, as well as microelectronic MEMS (Micro Electro-Mechanical Systems) devices for both standard and custom applications in the industrial, environmental, biomedical and aerospace sector.

About First Sensor AG

First Sensor AG is one of the world's leading suppliers in the field of sensor systems. Our company develops and manufactures standardized and customized sensor solutions for applications in the Industrial, Medical and Mobility growth markets. With over 800 employees, we are represented at six German locations and also have development, production and sales sites in the USA, Canada, Singapore, China, the Netherlands, Great Britain, France, Sweden and Denmark along with a worldwide partner network. First Sensor AG is a German public limited company and has been listed in the Prime Standard of the German stock exchange in Frankfurt since 1999. For more details on First Sensor, please visit first-sensor.com.

Contact:

first-sensor@hce.de

T +49 30 639923-760 | F +49 30 639923-719