

Prelim figures confirmed as well as recently announced FY 2020e guidance

First Sensor published final figures for FY 2019, which shows no deviation to the already published preliminary figures. The first-time published special items in connection with the TE merger of EUR 8.4m is broadly in-line with our estimate of EUR 8m. The order intake in FY 2019 of EUR 156m was still quite solid, with a slight increase in Q4 of 1% yoy (9 months: -3% yoy). The guidance for FY 2020e was already known. The guided revenue decline of around 7% yoy (at mid-point of targeted range of EUR 145-155m) and adj. EBIT decline of even 50% yoy (at mid-point of targeted range of 3-6%) reflects the expected COVID-19 impacts. Overall, the reporting as well as the guidance should be of limited relevance for the shares. We believe, it is very likely, that at the AGM on 26 May the intended domination and profit and loss agreement with TE will be approved. Hold, TP EUR 32.5.

First Sensor AG - Review Q4 2019

EUR m	Actual			PAsE		PAsE		
	Q4 2019	Q4 2018	% yoy	PAsE	Delta	FY 2019e	FY 2020e	FY 2021e
Revenues	38.4	40.0	-4.0%	38.0	1.0%	160.9	176.2	194.9
Adjusted EBIT margin	3.4	3.6	-4.5%	3.7	-7.0%	13.8	15.7	18.1
Adjusted EBIT margin	8.9%	9.0%	-4 BP	9.7%	-76 BP	8.6%	8.9%	9.3%
EBT	1.2	3.0	-59.6%	1.6	-22.9%	3.9	13.8	16.2
EBT margin	3.1%	7.5%	-432 BP	4.1%	-98 BP	2.4%	7.9%	8.3%
Net income	0.6	1.8	-69.2%	1.0	-44.1%	2.7	9.8	11.5

Source: First Sensor, Pareto Securities Research

- ▶ Revenues in FY 2019 amounted to EUR 161.3m and thus at the lower end of the guided range of EUR 160-170m, as already indicated by the company. The adj. EBIT of EUR 13.5m implies an adj. EBIT margin of 8.4%, which was also at the lower end of the targeted range of 8.5%-9.5%.
- ▶ The management intends to propose a dividend of EUR 0.20 per share (PAsE EUR 0.20).
- ▶ For FY 2020e, First Sensors expects revenues of EUR 145-155m and an adj. EBIT margin of 3%-6%, subject to a further deterioration of the current market environment.

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