

First Sensor 

WE EMPOWER THE FUTURE

INTERIM REPORT Q1 2017
MAY 18, 2017

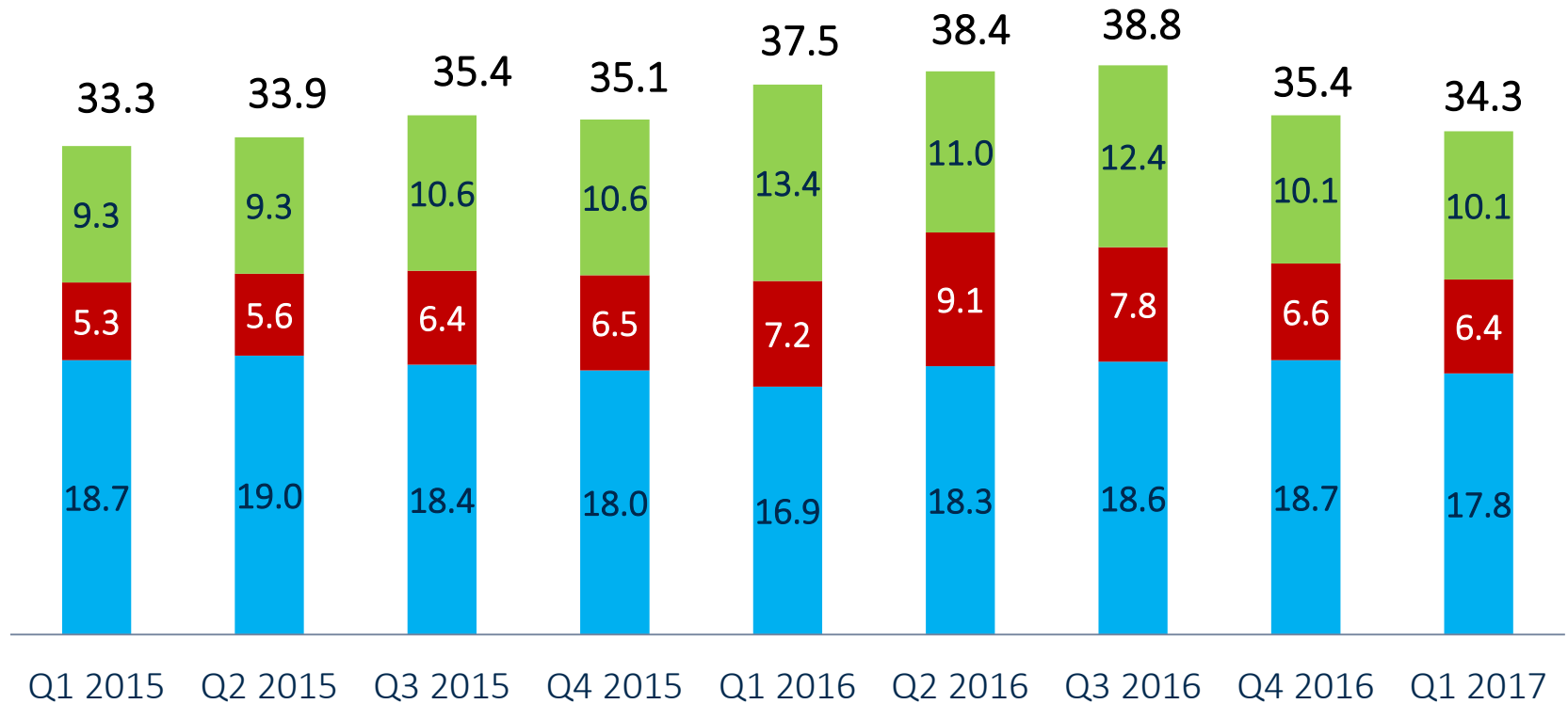


3 MONTHS FINANCIAL REPORT 2017

Decline in sales as expected

in € million

■ INDUSTRIAL ■ MEDICAL ■ MOBILITY

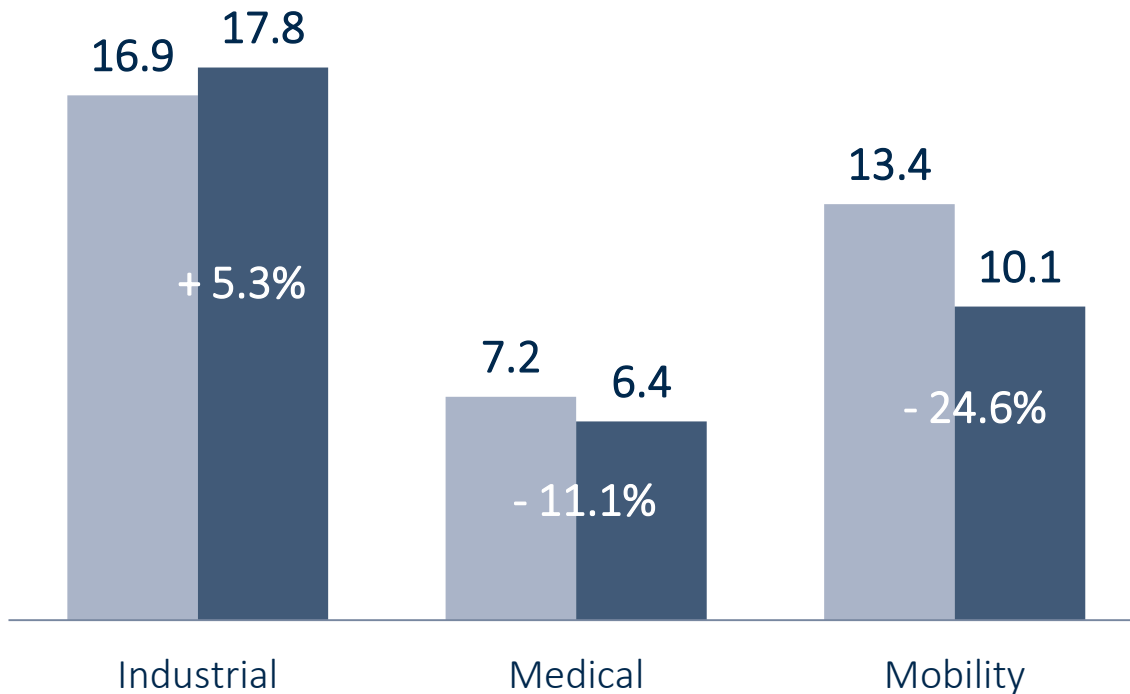


3 MONTHS FINANCIAL REPORT 2017

Expired order in Mobility leaves a trace, Industrial target market back on growth track

in € million

■ Q1 2016 ■ Q1 2017



Industrial

Positive development due to growing business in Asia

Medical

Postponements of orders on the customer's end will be compensated during the next months

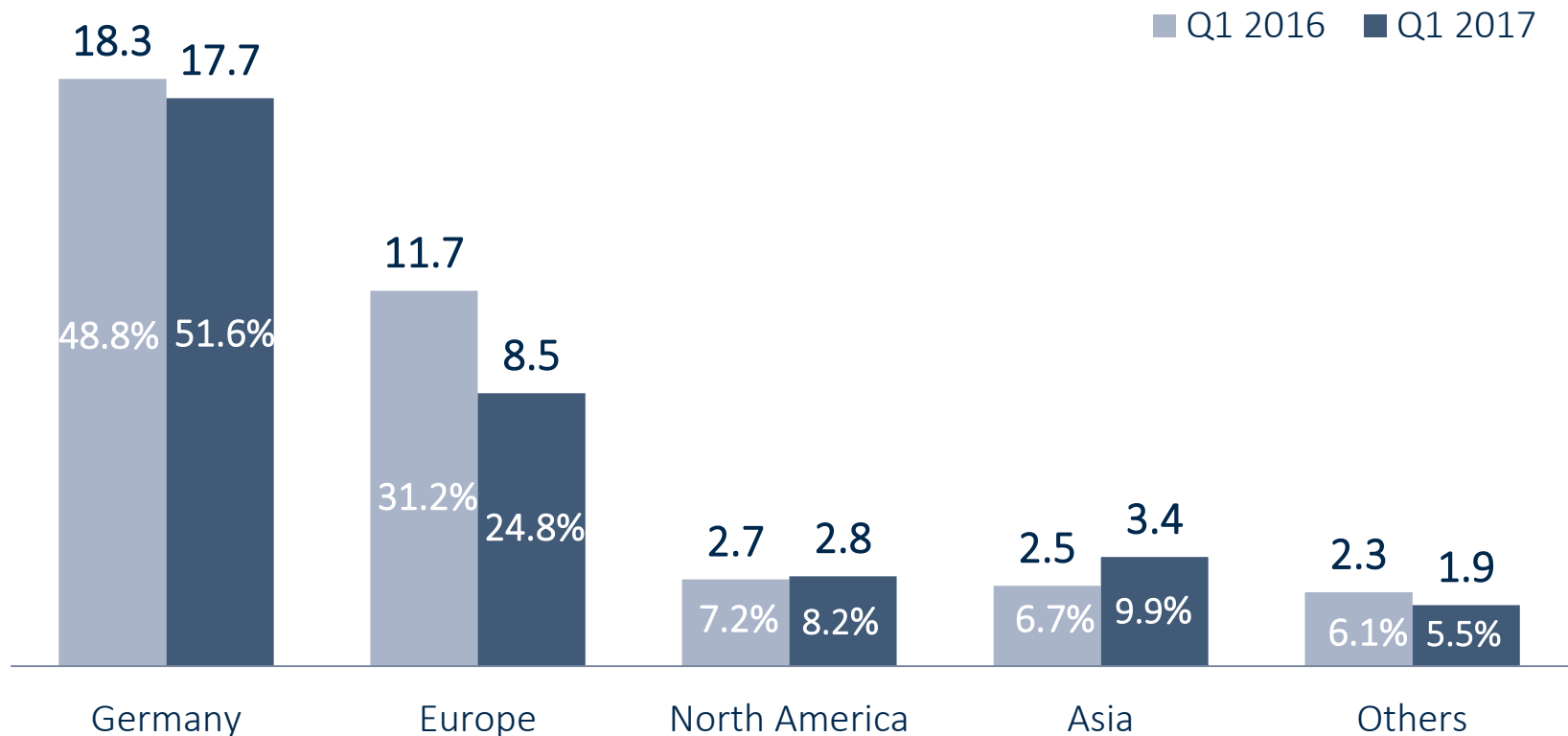
Mobility

Decline due to expiration of large order

3 MONTHS FINANCIAL REPORT 2017

Asia strong, Europe with impact of expired order

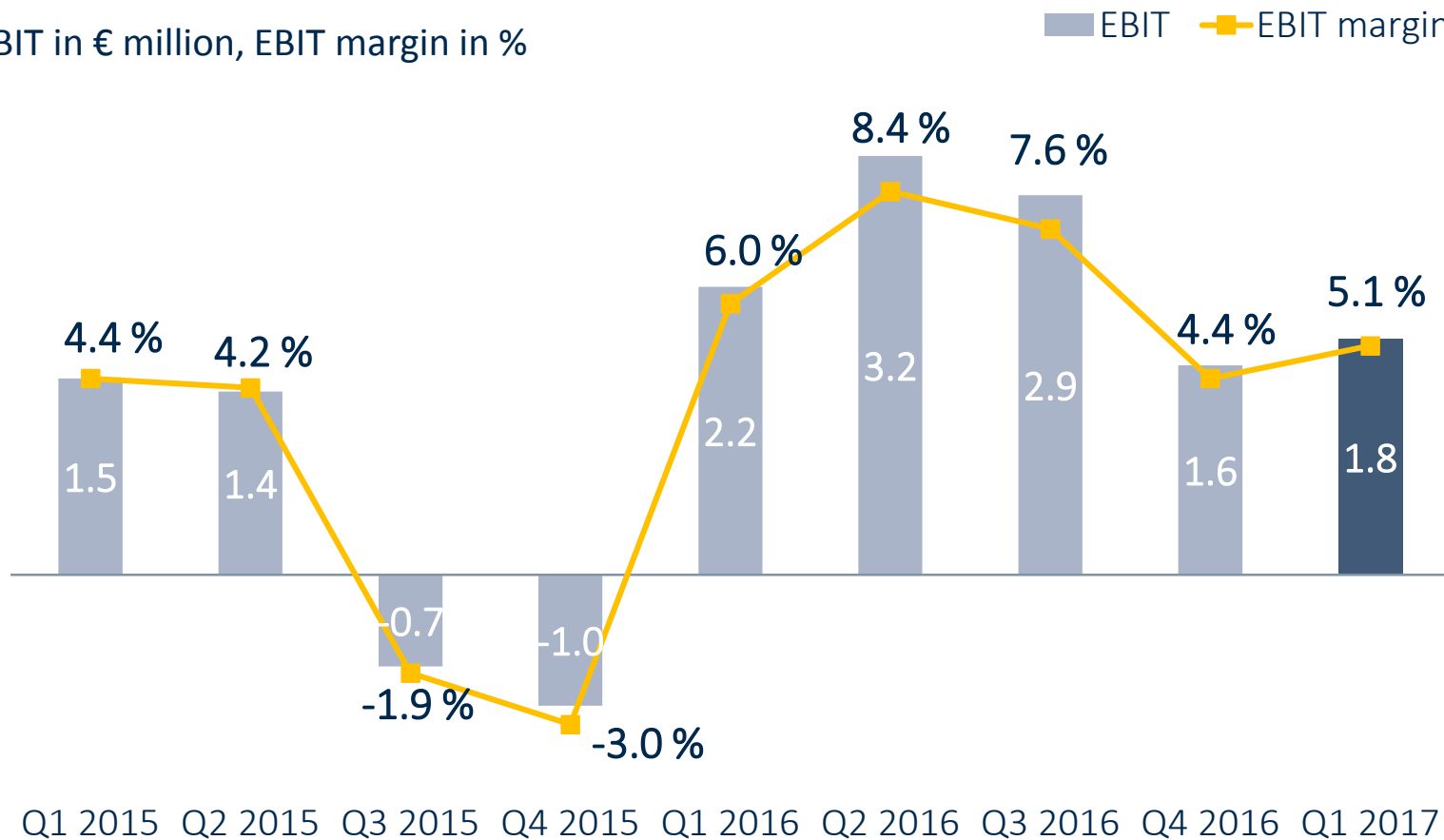
sales in € million, sales share in %



3 MONTHS FINANCIAL REPORT 2017

EBIT margin in our target range of 5 to 6 percent for 2017

EBIT in € million, EBIT margin in %

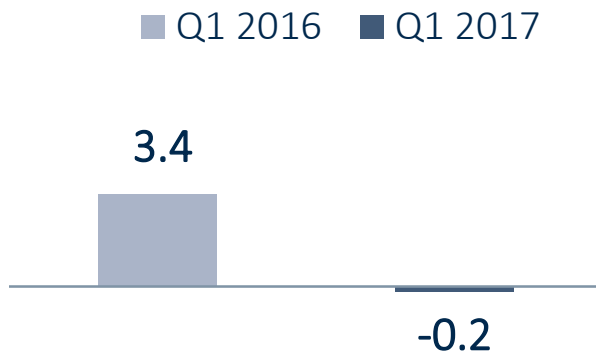


3 MONTHS FINANCIAL REPORT 2017

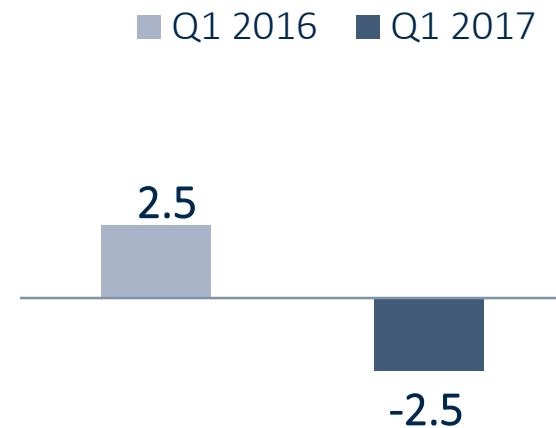
Increase in working capital influenced cash flow

in € million

Operating cash flow

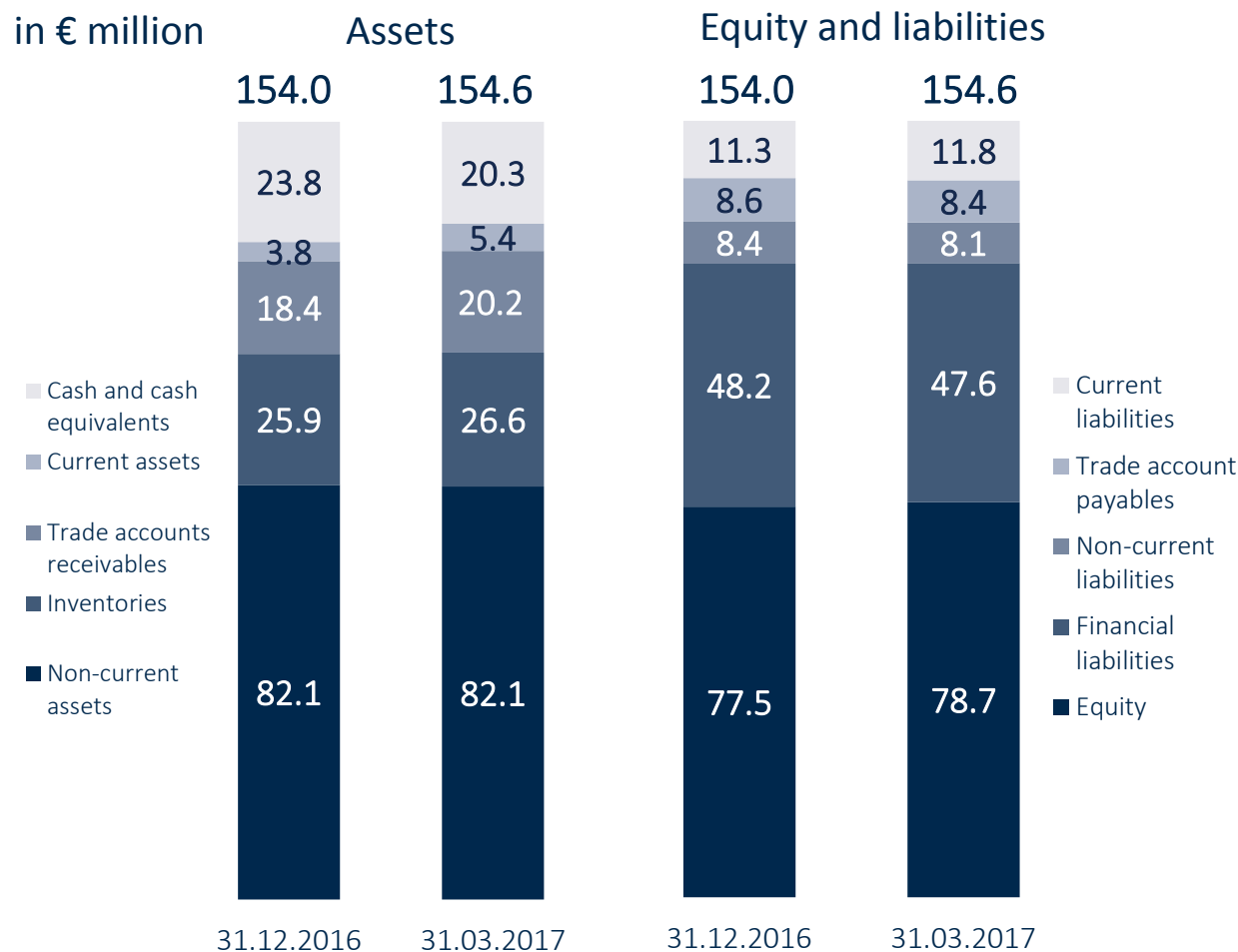


Free cash flow



3 MONTHS FINANCIAL REPORT 2017

Increase in working capital visible on the balance sheet



The balance sheet almost on the same level as at 31.12.2016

Net debt was up by € 2.9 million to € 27.3 million

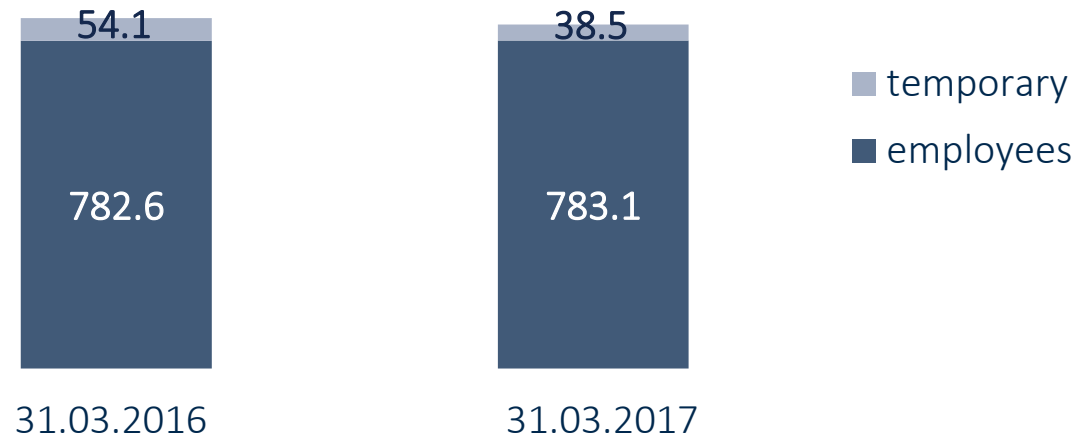
Equity rose to € 78.7 million because of the net profit for the first quarter

Equity ratio increased to 50.9 percent

3 MONTHS FINANCIAL REPORT 2017

Decrease in sales with temporary impact on key figures

	Q1 2016	Q1 2017	
personnel expenses:	€ 10.7 million	€ 11.4 million	+6.5 %
sales per employee:	€ 48.0 thousand	€ 43.9 thousand	-8.5 %



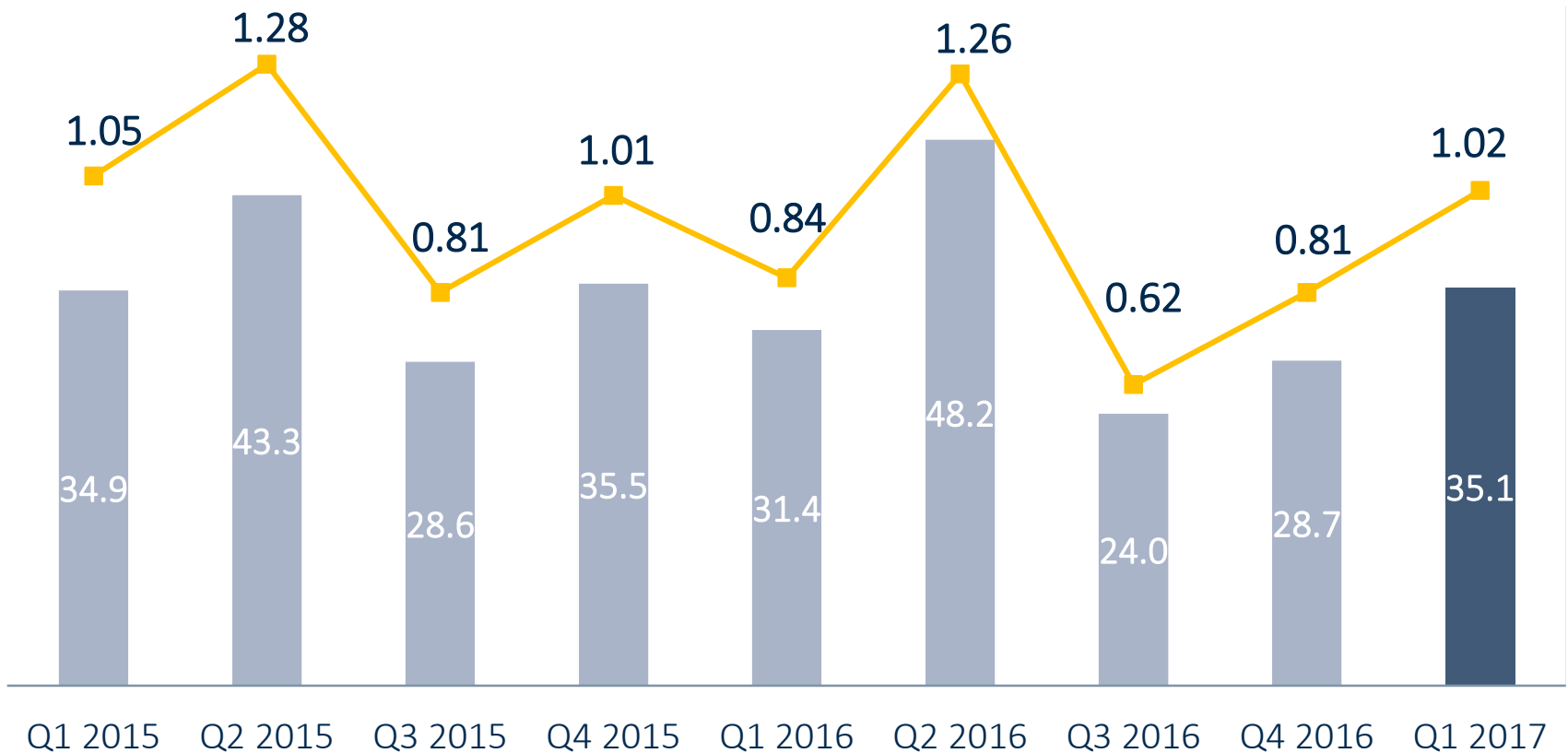
3 MONTHS FINANCIAL REPORT 2017

Order intake up € 6.4 million on Q4 2016

in € million

■ incoming orders

■ book-to-bill ratio



GUIDANCE 2017

SALES REVENUES **140 - 145** MILLION EURO

EBIT MARGIN **5 - 6** PERCENT

Q&A SESSION

THANK YOU

This presentation contains forward-looking statements. This presentation does not represent any solicitation to purchase shares of First Sensor AG. Rather it is intended exclusively for information purposes with regard to the possible future development of the company. All future-oriented information in this presentation was produced on the basis of probability-based planning and represents statements regarding the future which cannot be guaranteed. Rounding differences may arise.

Contact

First Sensor AG

Investor Relations

T +49 30 63 99 23 760

E ir@first-sensor.com