

First Sensor 

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# WE SENSE THE FUTURE

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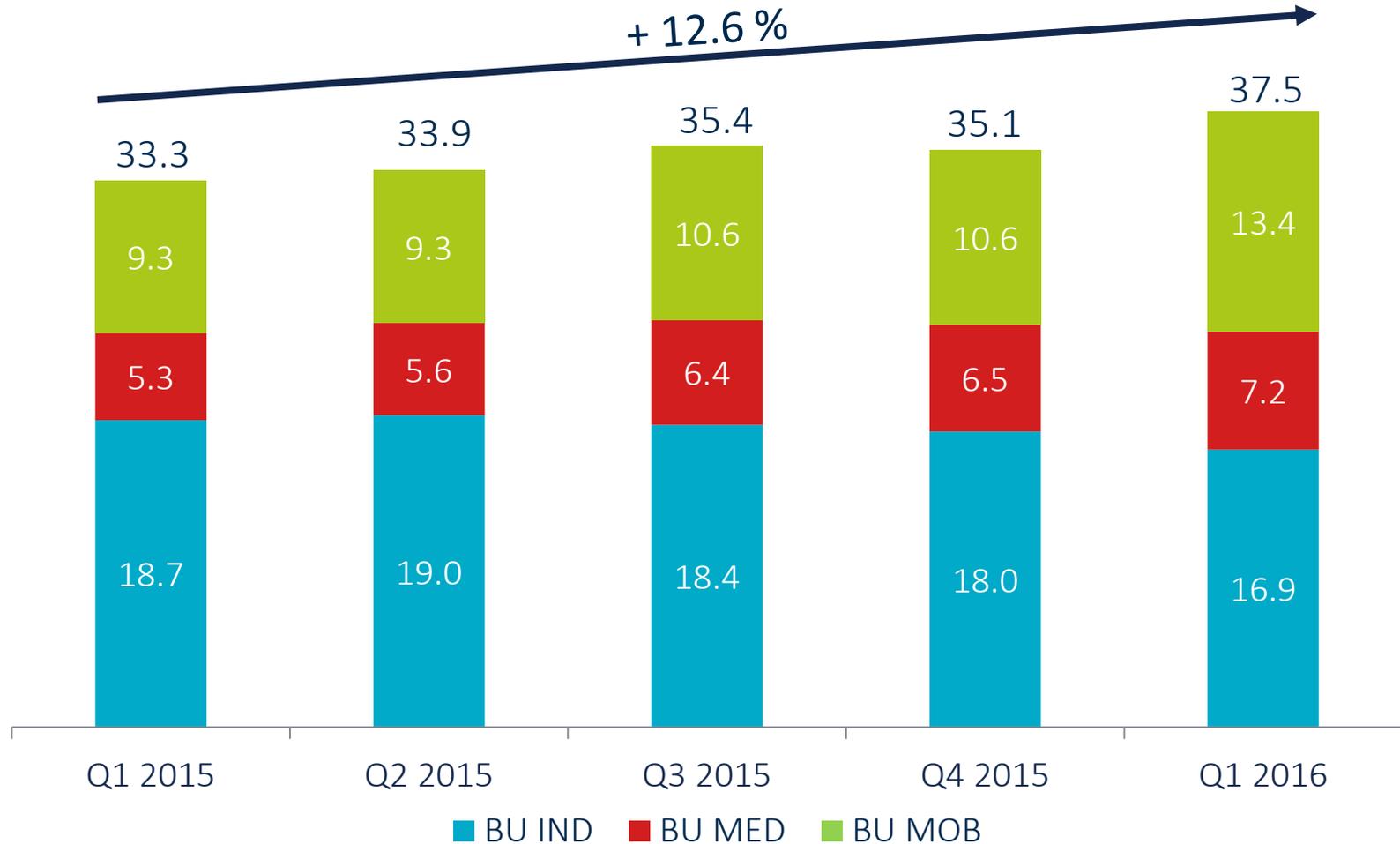
Q1 INTERIM REPORT  
MAY 2nd, 2016



# RESULTS FOR FIRST QUARTER 2016

## Highest quarterly figure in the company's history

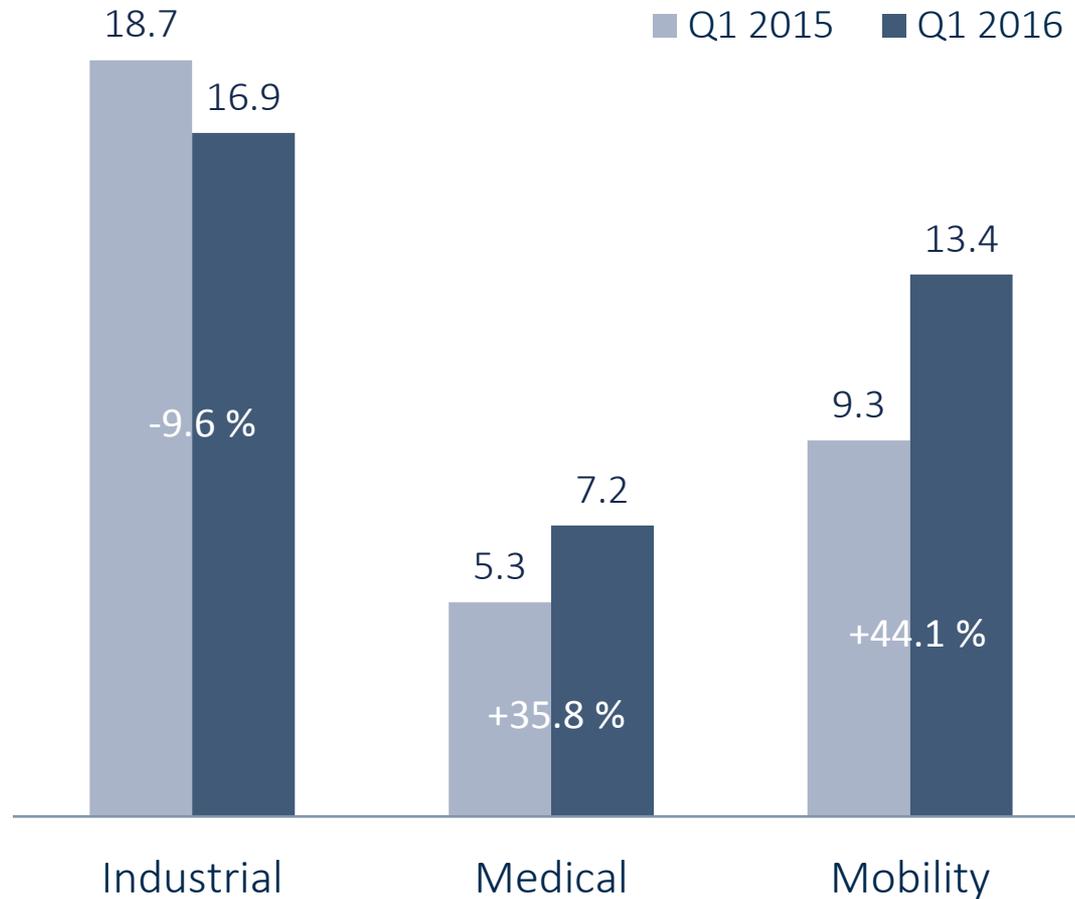
in € million



# RESULTS FOR FIRST QUARTER 2016

## Business Unit record mixed development

in € million



### Industrial

shift in the pattern of delivery call-offs

### Medical

rising demand for optical sensors for CT scanners and X-ray machines, as well as pressure sensors for ventilators

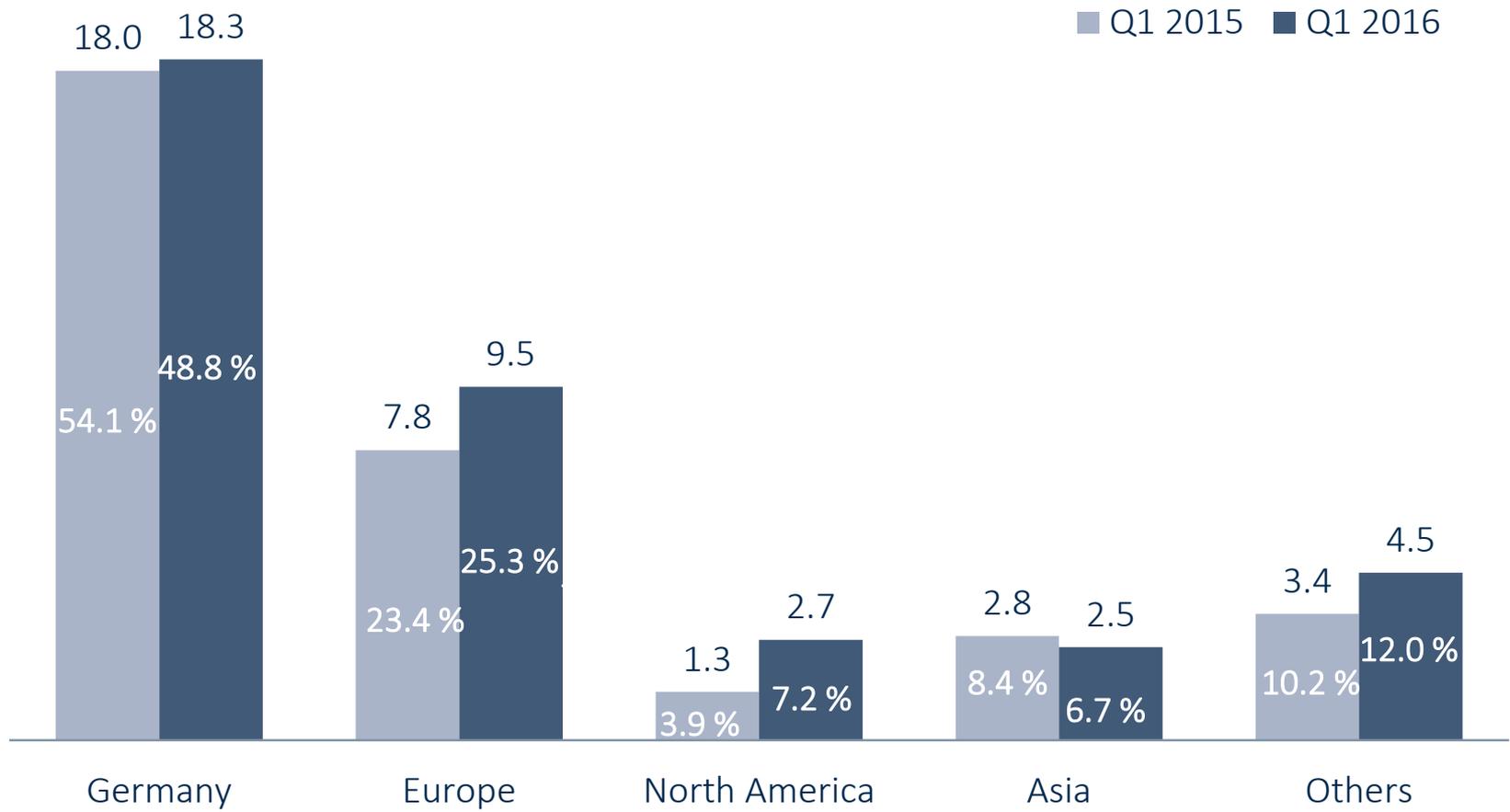
### Mobility

early delivery call-offs

# RESULTS FOR FIRST QUARTER 2016

## Germany remains the most important market

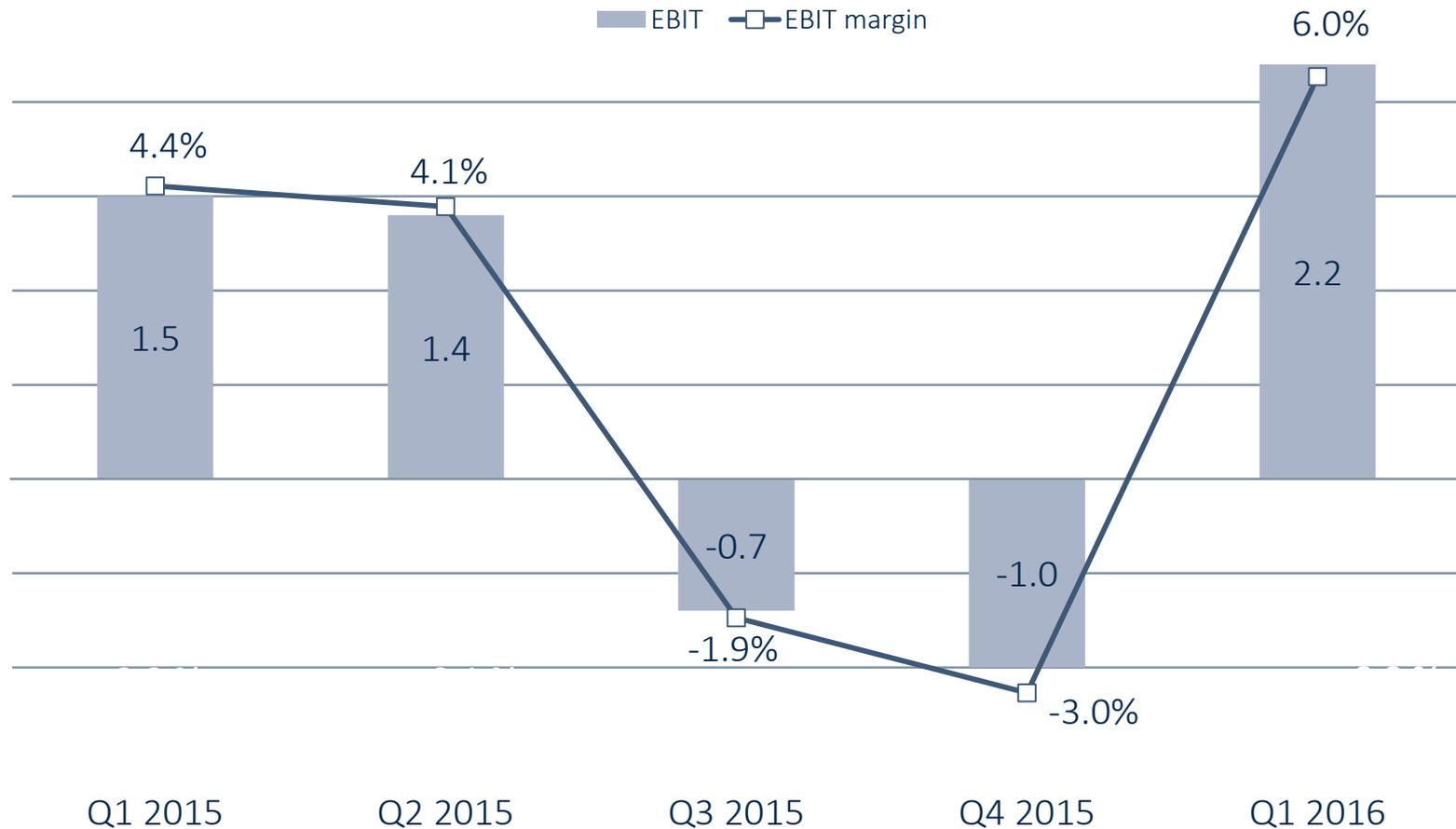
in € million



# RESULTS FOR FIRST QUARTER 2016

## 6.0% EBIT margin for the first three months

in € million



# RESULTS FOR FIRST QUARTER 2016

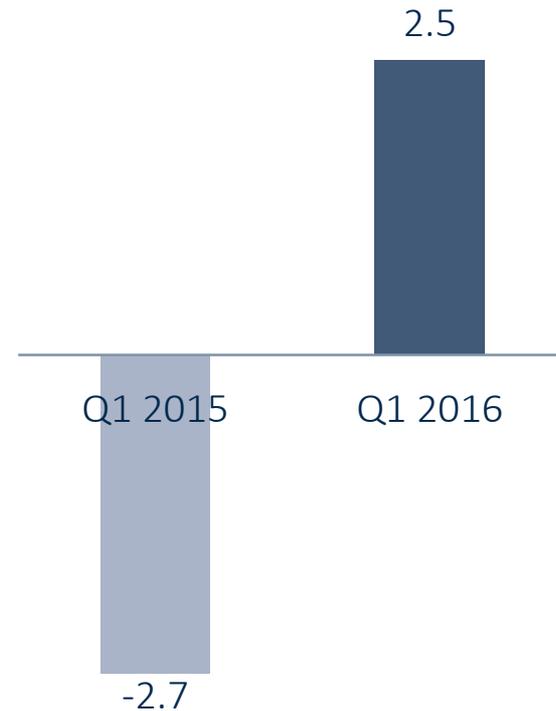
## Operating and Free Cash flow are positive

in € million

### Operating Cash flow



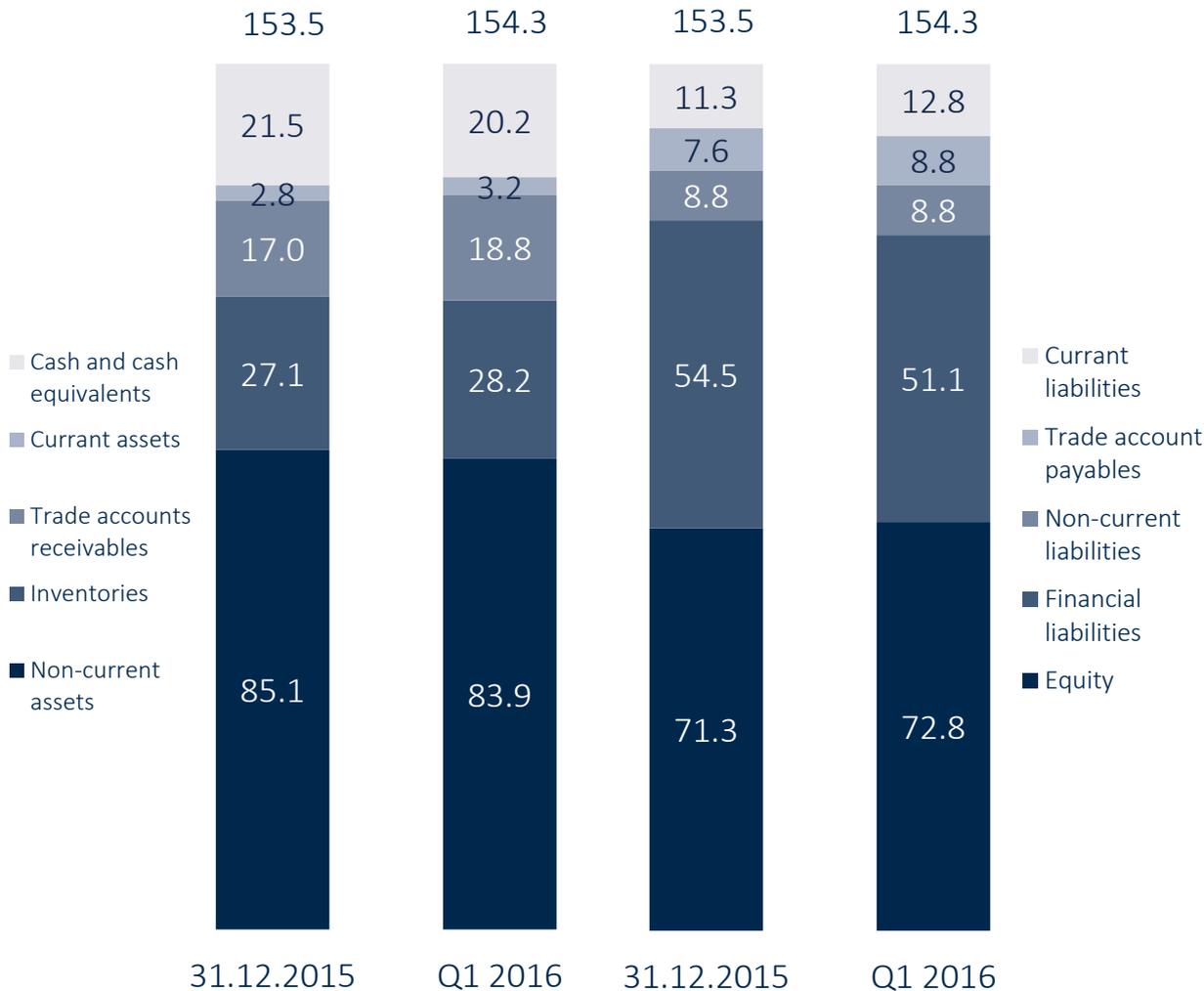
### Free Cash flow



# RESULTS FOR FIRST QUARTER 2016

## Changes in key balance sheet items

in € million



The balance sheet total was slightly up by 0.8 million due to an increase in working capital.

Net debt was down 2 million to 31 million. Equity rose to 72.8 million because of the net profit for the first quarter.

The equity ratio is now at 47.2 percent.

# RESULTS FOR FIRST QUARTER 2016

## Steady rise in number of employees and sales per employee

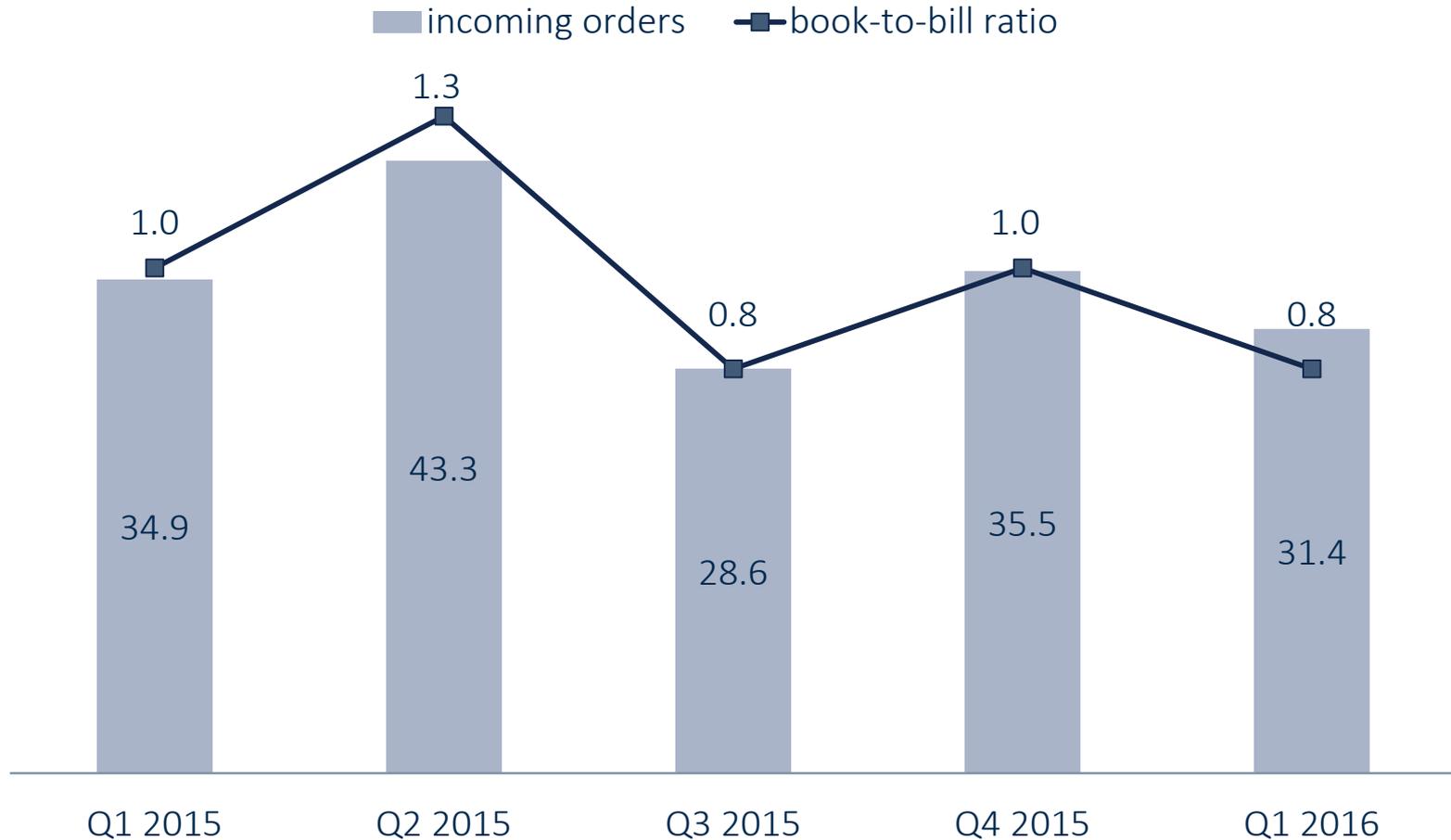
	Q1 2015	Q1 2016
personnel expenses:	€ 10.5 million	€ 10.7 million
sales per employee:	€ 43.4 thousand	€ 48.0 thousand



# RESULTS FOR FIRST QUARTER 2016

## Book-to-bill ratio down due to order postponements

in € million



# GUIDANCE 2016

SALES REVENUES **145 - 150** MILLION EURO

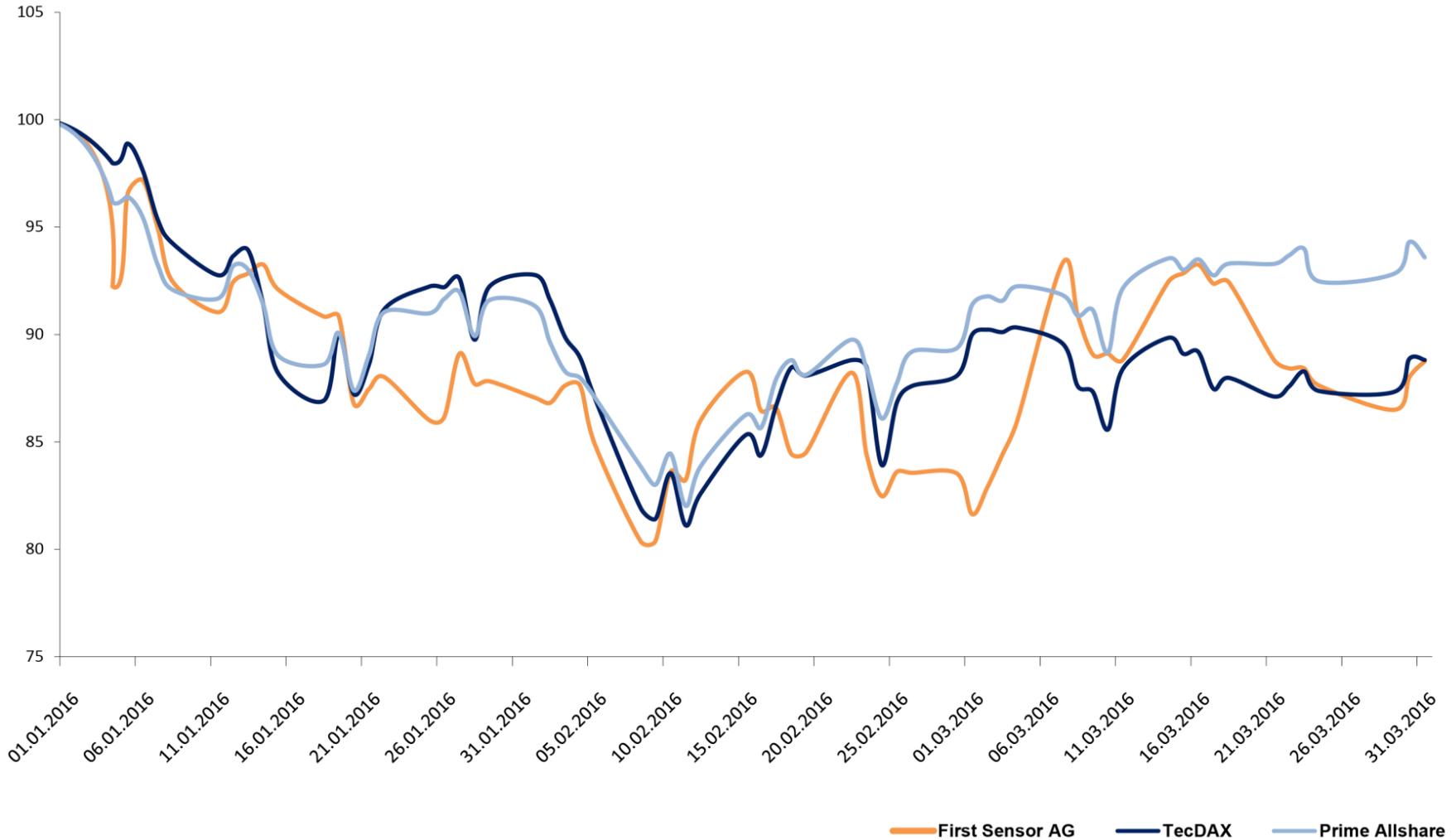
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EBIT MARGIN **5 - 6** PERCENT

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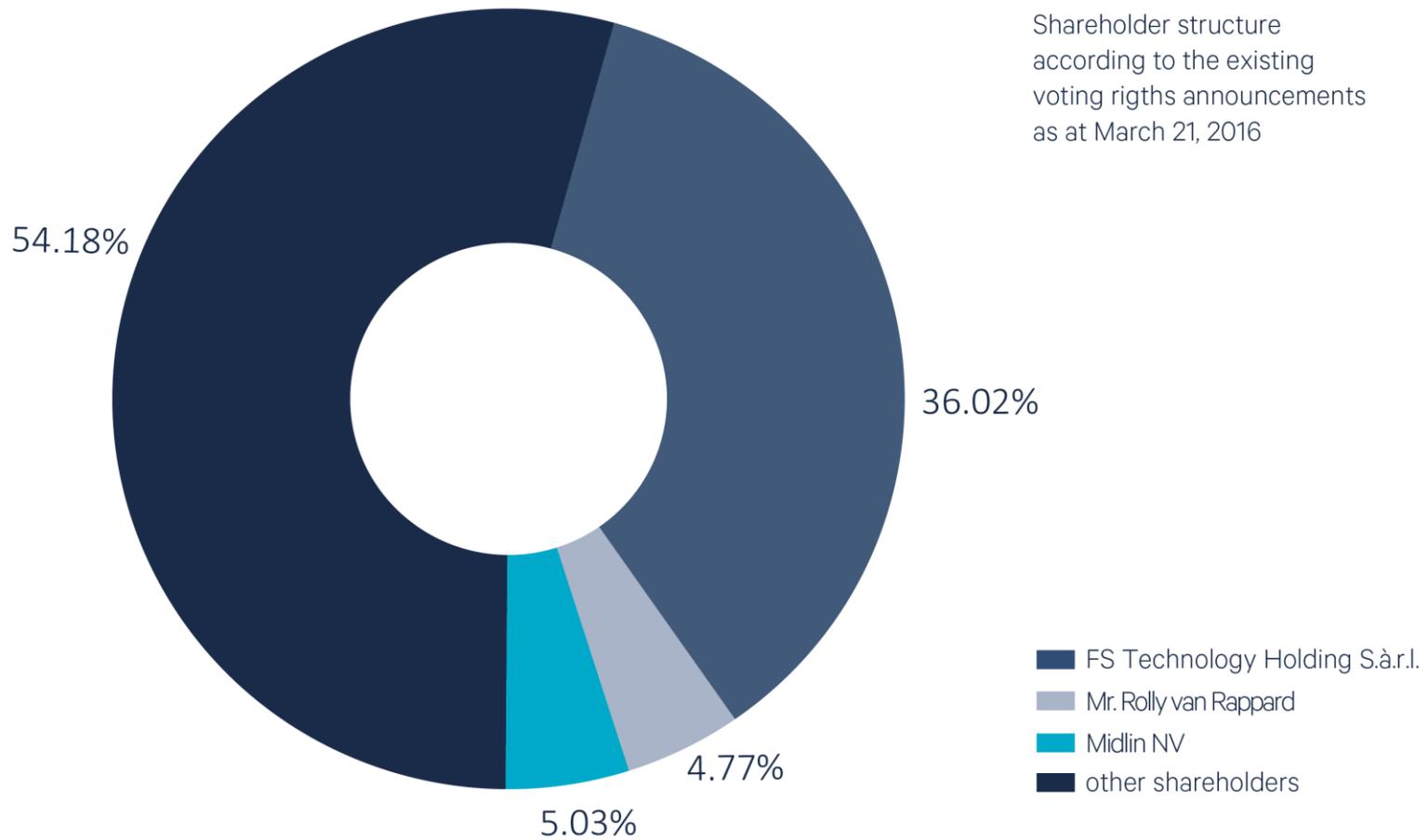
# FIRST SENSOR SHARE

Quarterly high of €12.26, closing at €11.04 on March 31



# FIRST SENSOR SHARE

## Shareholder Structure as of March 31, 2016



# Q&A SESSION

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# FINANCIAL CALENDAR

Next Call for 6-Month Financial Report: August, 11 at 5 p.m.

When?	What?
04.05.2016	Annual Meeting 2015; Penta Hotel, Grünauer Str. 1, 12557 Berlin
11.08.2016	6-Month Financial Report
10.11.2016	Q3 Interim Report
21.-23.11.2016	Analyst' Conference, Frankfurt am Main

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# THANK YOU

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This presentation contains forward-looking statements. This presentation does not represent any solicitation to purchase shares of First Sensor AG. Rather it is intended exclusively for information purposes with regard to possible future developments at the company. All future-oriented information in this presentation was produced on the basis of probability-based planning and represents statements regarding the future which cannot be guaranteed.

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