

SILICON SENSOR INTERNATIONAL AG





BUSINESS REPORT II/2004 SILICON SENSOR GROUP

Financial ratios April 01 – June 30, 2004 (second quarter 2004)

| | April 01, 2004 - June 30, 2004 TEuro | April 01, 2003 - June 30, 2003 TEuro | Change in TEuro | % Change |
|--|--|--|-----------------------|----------|
| | | | | |
| Sales revenue | 3,798 | 3,061 | 737 | 24 |
| Back orders | 7,604 | 7,826 | - 222 | - 3 |
| EBITDA | 921 | 471 | 450 | 96 |
| EBIT | 638 | 189 | 449 | 238 |
| Second quarter surplus | 349 | 118 | 231 | 196 |
| Second quarter surplus €/ individual share certificate | 0.16 | 0.05 | 0.11 | 220 |
| Share | 2,250,000 | 2,250,000 | - | - |
| R&D expenditure | 154 | 163 | - 9 | - 5 |
| Staff (June 30) | 102 | 103 | - 1 | - 1 |

Financial ratios January 01 – June 30, 2004 (first half-year 2004)

| | Jan. 01, 2004 - June 30, 2004 | Jan. 01, 2003 - June 30, 2003 | Change in | % Change |
|------------------------------|----------------------------------|----------------------------------|------------------|----------|
| | TEuro | TEuro | TEuro | |
| Sales revenue | 7,298 | 6,274 | 1,024 | 16 |
| Back orders | 7,604 | 7,826 | - 222 | - 3 |
| EBITDA | 1,785 | 1,130 | 655 | 58 |
| EBIT | 1,228 | 572 | 656 | 115 |
| Six-month surplus | 757 | 421 | 336 | 80 |
| Six-month surplus €/ | | | | |
| individual share certificate | 0.34 | 0.19 | 0.15 | 80 |
| Share | 2,250,000 | 2,250,000 | - | - |
| R&D expenditure | 316 | 320 | - 4 | - 1 |
| Staff (June 30) | 102 | 103 | - 1 | - 1 |



Forword

Silicon Sensor on solid growth course – Sales and Earnings increased

Dear shareholders, Dear business partners,

The Silicon Sensor groups attained a solid growth tempo in the first six month of the 2004 business year. We are able to report positive business performance. As compared to the same time period in the previous year, turnover rose by 16 % from \in 6.3 mn to \in 7.3 mn and profits increased by 80 %. Only in the second quarter sales rose by 24 % and EBIT rose by 238 %.

EBITDA rose in the first six month of the business year by 58 % from € 1.13 mn (June 30, 2003) to € 1.785 mn (June 30, 2004). The operating result EBIT increased by € 656,000 from € 572,000 (June 30, 2003) to € 1,228 mn (June 30, 2004). Earnings after interest and taxes were improved by € 336,000 from € 421,000 (June 30, 2003) to € 757,000 (June 30, 2004). Earnings per share totalled € 0.34 during the reporting period, improving by € 0.15 as compared to the same time period in the previous year (June 30, 2003: € 0.19). These results are better than those from the previous business year. (Dez. 31, 2003: € 0.32). The encouraging growth tempo continues through the third quarter of the 2004 business year.

The group's orders on hand were stabilized on the same value like first quarter. We hope, that we can increase the orders on hand in the third quarter. The number of personnel employed by the Silicon Sensor group at the end of the quarter sank to a total of 102 employees (103 persons were employed at the end of the second quarter of 2003).

Production activity has retained its focus on customer-specific products, in some cases with a very high development share. The main areas of focus continue to be avalanche photodiodes, customer-specific sensor solutions and hybrid circuits.

Business development

The Silicon Sensor group is specialised manufacturer of opto-electronic sensors (photodetectors) for the recognition and measurement of alpha-, beta-, gamma-, X-ray, UV light and NIR radiation. The Silicon Sensor group furthermore develops and produces highly reliable customer-specific hybrid circuits and microsystem technology products. The corporation's customers include wellknown companies and research institutes which outsource their highly specialised production processes due to their strategic orientation and manufacturing technology.

The company is active on the market for opto-electronic sensory products. These products are important basic components for applications in all conceivable fields. Silicon Sensor group has thus simultaneously made itself highly independent of the economic cycles affecting individual sectors. The market environment for these high-end products is generally assessed as being favourable and future growth potential is regarded as positive.

The Silicon Sensor group is one of the world's leading companies which develop and produce exceptional quality high-end sensors for this market. The avalanche photodiodes (APD) and avalanche photodiode arrays recently developed and produced by the Silicon Sensor group have assumed a top international position in terms of quality and speed. Our customers use APDs, for example, in high-precision distance meters for an extremely wide variety of applications.

The securing of necessary liquidity for Silicon Sensor group's growth has played a key role since the foundation of the company. We have also made significant progress in this area. Operating cashflow has been further improved. The operating cashflow had quadruple from € 308,000 (June 30, 2003) to € 1.18 mn (June 30, 2004). The cash rose by 175 % from € 621,000 (June 30, 2003) to € 1.7 mn (June 30, 2004).

According to planning for the coming business years, it can be assumed that additional growth is certain. The group's liquidity planning is based on continued growth in turnover and positive operating cash flows associated with this growth. The Managing Board currently regards liquidity as sufficient for attaining our ambitious growth goals.



Foreign developments

Following the expansion of the Silicon Sensor group's market share in Europe, the greatest growth potential for the future lays in the American and Asian markets. The development of Pacific Silicon Sensor Inc. has been pursued according to plans in order to gain a larger foothold on these markets and to further cultivate the company's degree of internationalisation. In keeping with our expectations, the American subsidiary increased its turnover by 30 % as compared to the same time period in the previous year. The American subsidiary reached in the second quarter the break even. This organic growth is proof of increasing acceptance of the Silicon Sensor group's products on the American market.

Personnel

The success of the SIS group is attributable to the extensive expertise of our employees and more than 30 years' experience in the development and production of optical high-end sensors and highly reliable hybrid circuits. In addition to the motivation of employees, the hiring of new, qualified employees is a key success factor in achieving the realisation of future economic development.

The number of personnel employed by the Silicon Sensor group at the end of the quarter sank to a total of 102 employees (103 persons were employed at the end of the second quarter of 2003) as a result of the full utilisation of synergies between the subsidiary companies.

Prospects

The SIS group is positioned as an important specialist supplier of specific customer with high-quality parameters on the market for optical sensors.

The group expects growth in turnover and profits. We plan to end 2004 with an improved consolidated result as compared to 2003.

The market significance of the Silicon Sensor group will be further reinforced in 2004 and the existing expertise used as a strategic success factor for achieving continual growth in turnover and profits.

The Silicon Sensor group's dependence on several main customers was significantly lessened through the broadening of the customer base in the past two business years. The expansion of our market presence in the U.S.A. and



Asia will furthermore help compensate fluctuations in demand and dependencies on large customers on the European market in the mid-term future. Risks posed by overall economic development are to be minimised through the newly launched business divisions.

The emphasis of growth will remain on sensor technology in future as well due to its multifunctional industrial application. The company's development competence is the basis for the recognised high product quality in up-market opto-electronic problem solutions.

Berlin, August 2004

The Managing Board Silicon Sensor International AG

Dr. Bernd Kriegel

Dr. Hans-Georg Giering

Dr. Edmund Rickus

CONSOLIDATED BALANCE SHEETS

AS OF JUNE 30, 2004 (IAS)

| ASSETS | June 30, 2004 TEuro | June 30, 2003 TEuro |
|---|------------------------|-------------------------------|
| CURRENT ASSETS | | |
| Cash and cash equivalents | 1,708 | 621 |
| Trade receiveables | 1,638 | 1,725 |
| Inventories | 3,629 | 4,109 |
| Tax assets | 0 | 216 |
| Prepaid expenses and other current assets | 470 | 251 |
| Total current assets | 7,445 | 6,922 |
| | | |
| NON-CURRENT ASSETS | | |
| Property, plant and equipment | 4,994 | 5,270 |
| Intangible assets | 156 | 193 |
| Goodwill | 1,768 | 1,923 |
| Deferred tax assets | 31 | 6 |
| Other non-current assets | 23 | 91 |
| Total non-current assets | 6,972 | 7,483 |
| TOTAL ASSETS | 14,417 | 14,405 |

| LIABILITIES AND SHAREHOLDERS' | | |
|---|--------|--------|
| EQUITY | | |
| CURRENT LIABILITIES | | |
| Short-term loans and borrowings and current portion | | |
| of long-term debt | 544 | 693 |
| Trade payables | 314 | 566 |
| Advance payments received | 170 | 196 |
| Provisions | 165 | 228 |
| Tax liabilities | 546 | 0 |
| Other accounts payable | 1,360 | 1,239 |
| Total current liabilities | 3,099 | 2,922 |
| | | |
| NON-CURRENT LIABILITIES | | |
| Long-term debt | 1,415 | 2,471 |
| Employee benefits obligations | 251 | 202 |
| Provisions | 41 | 43 |
| Deferred tax liabilities | 255 | 266 |
| Deferred income | 307 | 328 |
| Contributions of silent partnerships | 383 | 383 |
| Total non-current liabilities | 2,652 | 3,693 |
| | | |
| MINORITY INTERESTS | 0 | 19 |
| | | |
| EQUITY | | |
| Share capital | 6,750 | 6,750 |
| Reserves | 3,061 | 3,061 |
| Retained earnings | -231 | -70 |
| Translation reserve | -914 | -1,970 |
| Total Equity | 8,666 | 7,771 |
| TOTAL LIABILITIES AND EQUITY | 14,417 | 14,405 |

CONSOLIDATED **INCOME STATEMENTS**

FOR THE FIRST SIX-MONTHS 2004 (IAS)

| | April 01 - June 30, 2004 | April 01 - June 30, 2003 | Jan. 01 - June 30, 2004 | Jan. 01 - June 30, 2003 |
|---|--------------------------------|--------------------------------|-------------------------------|-------------------------------|
| | TEuro | TEuro | TEuro | TEuro |
| Sales | 3,798 | 3,061 | 7,298 | 6,274 |
| Other operating income | 88 | 221 | 191 | 272 |
| Increase / decrease in finished | | | | |
| goods and work-in-process | -54 | -25 | -159 | 21 |
| Own work capitalised | 37 | 32 | 59 | 71 |
| Cost of raw materials, supplies and | | | | |
| purchased services | -1,001 | -901 | -1,748 | -1,889 |
| Personnel expenses | -1,199 | -1,300 | -2,505 | -2,407 |
| Depreciation and amortisation | | | | |
| costs on intagible assets, and plant | | | | |
| and equipement | -283 | - 282 | -557 | -558 |
| Other operating expenses | -748 | -617 | -1,351 | -1,212 |
| | | | | |
| Results of ordinary activities | 638 | 189 | 1,228 | 572 |
| | -41 | -69 | -94 | -147 |
| Interest income / expenses | -41 | -09 | -94 | -147 |
| Results before tax and minority | | | | |
| interest | 597 | 120 | 1,134 | 425 |
| Income tax | -263 | -2 | -377 | -4 |
| Results before minority interest | 334 | 118 | 757 | 421 |
| Minority interest | 15 | 0 | 0 | 0 |
| | 0.40 | 440 | 7.57 | 404 |
| Consolidated net profit / loss | 349 | 118 | 757 | 421 |
| | | | | |
| Basic and diluted earnings per | | | | |
| share | 0.16 | 0.05 | 0.34 | 0.19 |
| | | | | |
| Number of shares used for the | | | | |
| calculation of basic and diluted earnings per share (in thousend) | 2,250 | 2 250 | 2,250 | 2 250 |
| carrings per share (in thousend) | 2,230 | 2,250 | 2,250 | 2,250 |



CONSOLIDATED CASH FLOW STATEMENTS

FOR THE FIRST SIX-MONTHS 2004 (IAS)

| | Jan. 01 - June 30, 2004 TEuro | Jan. 01 - June 30, 2003 TEuro |
|--|-------------------------------------|--------------------------------------|
| Consolidated profit | 1,228 | 572 |
| Depreciation of intangible assets and property, plant and Equipment | 557 | 558 |
| Depreciation of current assets | 0 | 108 |
| Earnings from allowance | -1 | -37 |
| Losses from fixed assets retirements | 0 | 5 |
| Changes in provisions | -40 | 44 |
| Changes in assets not allocable to investing- or financing Activities | -205 | -337 |
| Changes in liabilities not allocable to investing or financing Activities | -218 | -483 |
| Paid Interest | -98 | -120 |
| Paid Taxes | -2 | -2 |
| Appreciation of current assets | -40 | 0 |
| Cash flow from operating activities | 1,181 | 308 |
| Investments in intangible assets and property, plant and Equipment | -258 | -352 |
| Proceeds from the disposal of intangible assets, property, plant and equipment | 25 | 0 |
| Proceeds from government grants | 1 | 44 |
| Interest | 5 | 4 |
| Cash flow from investing activities | -227 | -304 |
| Proceeds from issuance of share capital | 0 | 0 |
| Repayment of loans | -282 | -210 |
| Cash flow from financing activities | -282 | -210 |
| Net effect of currency | -29 | 2 |
| Net increase in cash and cash equivalents | 643 | -204 |
| Cash and cash equivalents at beginning of year | 1,065 | 825 |
| Cash and cash equivalents at the date of June 30 | 1,708 | 621 |

CHANGE IN EQUITY

FOR THE FIRST SIX-MONTHS 2004

| | Number of shares '000 | Share capital | Reserves | Franslation Reserve | Retained Earnings | Total |
|------------------------|-----------------------------|------------------|----------|------------------------|----------------------|-------|
| | | TEuro | TEuro | TEuro | TEuro | TEuro |
| Dec. 31, 2002 | 2,250 | 6,750 | 3,061 | -2,391 | -105 | 7,315 |
| Six-month surplus | | | | 421 | | 421 |
| Net effect of currency | | | | | 35 | 35 |
| June 30, 2003 | 2,250 | 6,750 | 3,061 | -1,970 | -70 | 7,771 |

| | Number of shares '000 | Share capital | Reserves | ranslation Reserve | Retained Earnings | Total |
|------------------------|-----------------------------|------------------|----------|-----------------------|----------------------|-------|
| | | TEuro | TEuro | TEuro | TEuro | TEuro |
| Dec. 31, 2003 | 2,250 | 6,750 | 3,061 | -1,671 | -188 | 7,952 |
| Six-month surplus | | | | 757 | | 757 |
| Net effect of currency | | | | | -43 | -43 |
| June 30, 2004 | 2,250 | 6,750 | 3,061 | -914 | -231 | 8,666 |



SILICON SENSOR INTERNATIONAL AG – GROUP NOTES TO BUSINESS REPORT

FOR THE FIRST SIX MONTH OF THE BUSINESS YEAR 2004

1. General

Silicon Sensor International AG, Berlin (hereinafter - SIS, the Company) and its subsidiaries are involved in developing, producing and marketing of custom-designed optical sensors. Within the SIS several subsidiaries operate as individual business units in the market. Pacific Silicon Sensor Inc. is involved in the marketing of sensor chips and sensor systems in North America and Asia. Silicon Projects GmbH handles the IT-support and the internet presentation of the group. The average number of employees in the Group in the first half-year 2004 reduced by 103 to 102. The registered office address of the Group is located at Ostendstr. 1, Berlin, Germany.

The object of SIS is the development, the production and the marketing of custom-designed optical sensors as well as the participation in companies.

2. Consolidated financial statement in accordance with art. 292a paragraph 1 and 2 german commercial law

SIS has used the right in Art. 292a Paragraph 1 and 2 German Commercial Law to state a consolidated financial statements for the SIS-Group in accordance with International Accounting Standards IFRS (*International Financial Reporting Standards*, as of December 2002).

3. Summary of significant accounting policies

The principal accounting policies adopted in preparing the financial statements of SIS are in accordance with the Annual Report for the year 2003.

4. Notes to cash flow statements

SIS shows cash flow from current business activities in accordance with IAS 7 "Cash flow statement" using the indirect method where profit or loss for the period under review is adjusted to the effects of transactions in which no payment was effected, the delimitation of the inflow/outflow of funds from ongoing business activities in the past or in future, and income or expense items related to the cash flow from investment/financing activity. Contrary to the previous year, translation was based on the operating result so that interest and tax payments were shown as separate items within the operating cash flow.





5. Contingent liabilities IAS 34.16

- (1) Various legal actions and claims are pending or may be asserted in the future against Group companies from litigation and claims incident to the ordinary course of business. Related risks have been analysed as to likelihood of occurrence. Although the outcome of these matters cannot always be ascertained with precision, Management believes that no material liabilities are likely to result.
- (2) Contingent liabilities furthermore result out of the rent of offices and office equipment, as well as from the operating lease of cars. The contingent liabilities split up as follows:

As of December 31, 2003

| | 2004 | 2005 - 2007 | as of 2008 |
|------------------|------|-------------|------------|
| Rent and lease | 323 | 149 | 0 |
| Premium-oriented | | | |
| pension plans | 176 | 882 | 1.007 |
| | 499 | 1.031 | 1.007 |

As of June 30, 2004

| | First half-year /2004 | 2005 - 2007 | as of 2008 |
|------------------|-----------------------|-------------|------------|
| Rent and lease | 159 | 149 | 0 |
| Premium-oriented | | | |
| pension plans | 88 | 882 | 1007 |
| | 247 | 1.031 | 1.007 |

6. Segment information 2004

Segment information is prepared on the following bases:

(1) Custom-designed optical semiconductor sensors and electronics

The Group in this segment essentially develops and manufactures high-end customized silicon sensors which are used in geodesy to survey the earth, and in space research to examine and monitor the blood data and circulatory functions of astronauts. In addition, chips are assembled into complex customer-specific hybrid circuits and packages.

(2) Other product lines

This segment basically deals with clinical sensor applications for the extra- and intra-operative detection of tumor cell clusters. More particularly, the segment is built around semiconductor radiation sensors for industrial and laboratory applications, and PC measuring systems for coating thickness measurement, PET radiochemistry and dosimetry.

| | | Custom-designed production | | Other production | | oany |
|------------------|------------------|----------------------------|------------------|------------------|------------|------------|
| | June 30, 2004 | June 30, 2003 | June 30, 2004 | 30.06.2003 | 30.06.2004 | 30.06.2003 |
| | TEuro | TEuro | TEuro | TEuro | TEuro | TEuro |
| Segment turnover | 7,183 | 6,160 | 115 | 114 | 7,298 | 6,274 |
| Segment result | 756 | 486 | 1 | -65 | 757 | 421 |

Internal statement

Officers held the following (individual) shares in the company on the June 30, 2004:

Dr. Hans-Georg Giering 11.000 (March 31, 2004: 11.000)

